



**ECONOMIC DEVELOPMENT CORPORATION  
BOARD OF DIRECTORS REGULAR MEETING  
TUESDAY, APRIL 25, 2023 – 9:00 A.M.**

**BOARD MEMBERS PRESENT:**

Clifford Brown  
Marsha Bruhn  
Damon Hodge  
Linda Forte  
Chris Jackson  
Kwaku Osei  
Thomas Stallworth

**BOARD MEMBERS ABSENT:**

Antoine Bryant (Ex-Officio)  
Kimberly Clayson  
John Naglick (Ex-Officio)  
Jonathan Quarles

**SPECIAL DIRECTORS  
PRESENT:**

None

**SPECIAL DIRECTORS  
ABSENT:**

None

**OTHERS PRESENT:**

Daniel Arking (City of Detroit)  
Cora Capler (DEGC/EDC)  
Jasmine Germany (DEGC/EDC)  
Sean Gray (DEGC/EDC)  
Kevin Johnson (DEGC/EDC)  
Paul Kakos (DEGC/EDC)  
Jennifer Kanalos (DEGC/EDC)  
Gregoire Louis (DEGC/EDC)  
Glen Long, Jr. (DEGC/EDC)  
Drew Lucco (DEGC/EDC)  
Monika McKay-Polly (DEGC/EDC)  
Rebecca Navin (DEGC/EDC)  
Mariangela Pledl (DEGC/EDC)  
Orza Robertson (DEGC/EDC)  
Madison Schillig (DEGC/EDC)  
Lexi Shaw (DEGC/EDC)  
Kelly Shovan (DEGC/EDC)



**OTHERS PRESENT (CONTINUED):**

Sierra Spencer (DEGC/EDC)  
JoMeca Thomas (DEGC/EDC)



**MINUTES OF THE ECONOMIC DEVELOPMENT CORPORATION  
BOARD OF DIRECTORS REGULAR MEETING  
DETROIT ECONOMIC GROWTH CORPORATION  
500 GRISWOLD, SUITE 2200, DETROIT, MI 48226  
TUESDAY, APRIL 25, 2023 – 9:00 A.M.**

**GENERAL**

**Call to Order**

Noting that a quorum was present, Chair Forte called the Regular meeting of the Economic Development Corporation Board of Directors to order at 9:04 a.m.

**Approval of Minutes**

Ms. Forte asked if there were any additions, deletions, or corrections to the minutes of the March 28, 2023, regular board meeting. Hearing none, Ms. Forte called for a motion.

Mr. Stallworth made a motion to approve the minutes of the March 28, 2023, regular board meeting, as written. Mr. Hodge seconded the motion. All were in favor with none opposed.

EDC Resolution Code 23-04-02-368 was unanimously approved.

**Receipt of Treasurer's Reports**

Ms. Shovan reviewed the Treasurer's Report of Receipts and Disbursements for the month of March 2023.

Ms. Forte asked if there were questions. Hearing none, she called for a motion.

Ms. Bruhn made a motion to approve the Treasurers Report of Receipts and Disbursements for the month of March 2023, as presented. Mr. Stallworth seconded the motion. All were in favor with none opposed.

EDC Resolution Code 23-04-03-285 was unanimously approved.



## PROJECTS

### MOTOR CITY MATCH RECOMMENDATION FOR ROUND 22 AWARDS

Mr. Lucco advised that on December 1<sup>st</sup>, 2022, the Program began accepting applications for the third round of its third phase, Round 22. Applicants competed for financial assistance awards and technical assistance awards. In Round 22, the program accepted applications for awards in five award tracks: Plan, Develop, Design, Cash, and Restore.

1. **Plan** – one-on-one consulting, classes and workshops, and access to technical assistance **for up to 25 entrepreneurs** (previously 15 entrepreneurs) seeking to refine, formalize, and launch a business idea.
2. **Develop** – one-on-one consulting, classes and workshops, access to technical assistance and professional services **for up to 15 businesses** (previously 25 entrepreneurs) seeking to develop their idea, create a plan for growth, and choose an appropriate location for their next phase of development.
3. **Design** – one-on-one consulting, classes and workshops, access to technical assistance and professional services **for up to 15 businesses** that have secured a location, settled on an appropriate growth plan, and need to create a design and program specific to that location.
4. **Cash** – **Up to \$1,000,000 in grants and loans for up to 25 projects** that have secured a location, settled on an appropriate growth plan, and created a design and program specific to that location. The maximum grant award is \$100,000 per project. Businesses must have money ready to invest, whether it's their own equity, financing, or both. Loans are facilitated through Motor City Match lending partners.
5. **Restore** – **Up to \$500,000 in grants and loans for up to 25 projects** that have been operating in a commercial location in the city of Detroit for one year (existing businesses) and are applying to complete a project in that location. Applicants must have a plan to complete necessary architectural and design drawings and have a comprehensive project plan with an itemized budget specific to the proposed project location.

Total number of grants and aggregate grant amounts in the Cash and Restore Tracks may exceed the suggested totals in any round based on the number of qualified applicants and their project timelines.

### **Technical Assistance Awards**

Motor City Match technical assistance awards provide eligible awardees with technical assistance in the form of business services, access to classes and workshops, and one-on-one consultation including, but not limited to, business planning, financial management and design assistance. The cash value of Technical Assistance awards for



each track will vary based on the unique needs of awardees. **Technical Assistance awardees are not automatically entitled to the maximum amount of Technical Assistance funding, and additional Technical Assistance can be approved at the discretion of EDC Staff.** Technical assistance awards included the following award tracks and amounts:

- Plan - \$1,500
- Develop - \$3,500
- Design - \$25,000

## Financial Assistance Awards

### Cash Track Grants and Restore Tracks

Competitive grants are funded by the City of Detroit ARPA SLFRF. **Motor City Match grants in the Cash Award Track will not exceed \$100,000. Motor City Match Restore Track grants will not exceed \$25,000. Grants are available for businesses that can't get any or all the financing they need to get open.** Grants are not a substitute for readily available financing and a minimum of 10% owner equity is mandatory for consideration. Grant disbursement is subject to satisfaction of program milestones. Grants are only available for awardees of the Motor City Match Cash and Restore Tracks.

Cash Track Grant funds can be used for the following eligible expenses:

- Business and professional services necessary to complete the awarded project.
- Technical assistance to support loan approval or accessing additional capital.
- Façade Improvement costs including the following:
  - Design services and drawings
  - Exterior building renovations
  - Code compliance, license fees, and permit costs
  - Physical improvements to parking lots, patios, and outdoor spaces
- Working capital or operating costs necessary to offset financial hardship resulting from the pandemic.

Restore Track Grant funds can be used for the following eligible expenses:

- Exterior façade improvements
- Signage and decorative lighting



- Parking lot repairs, landscaping, stormwater drainage
- Murals, bicycle racks, and art-based elements related to facades.
- Physical improvements to parking lots, patios, and outdoor spaces

When applications closed on January 20<sup>th</sup>, 2023, the EDC had received 298 business applications (each an “Application”) for Round 22. This memorandum and resolution focus on the selection and recommendation of awardees for:

- “Plan” award track
- “Develop” award track
- “Design” award track
- “Cash” award track
- “Restore” award track

First, staff verified business eligibility based on self-reported data submitted in the application for the following criteria:

- The business wishes to locate in Detroit for at least three years
- The business is majority-owned by a person who is at least 18 years or older
- This business and all owners are in good standing with the City of Detroit State of Michigan and the IRS
- This business is NOT part of a franchise. (Independently owned businesses that participate in retailers’ cooperatives are not considered franchises and are eligible to apply).
- The business owners do not have an actual conflict of interest, as described in the Program Guidelines, subject to the mitigation and exemption procedures outlined therein.

Second, staff scored applications based on the answers to questions in five sections that correspond to five scoring categories:

- 1. Vision and plan** for the business based on the soundness, completeness and creativity of the concept.
- 2. Experience and capacity** of the business owners and key members of the business team.
- 3. Market opportunity** to meet economic demand and advance business district revitalization.
- 4. Community support** for new businesses including benefits to low to moderate-income communities.



## 5. **Leverage** of business owner investment and other community investment initiatives in the area.

Initial scoring is based on the answers to multiple choice questions designed to measure the extent to which an applicant can clearly communicate the strengths of their business in the five scoring categories. Maximum scores for each category are twenty points. Maximum score for each application is 100 points.

Finalists are selected based on initial scoring. Applications receiving an initial score that is not in the finalist range of the track to which they applied may be selected as a finalist if their application demonstrates that the business could result in clear positive community and economic impact. Up to 40 finalists are selected for Plan and Develop Tracks. Up to 25 finalists are selected for the Design Track and up to 40 finalists are selected for both the Cash Track and the Restore.

All finalists from all tracks were asked to verify that their business qualified to receive benefits from a program funded by ARPA SLFRF. Businesses could qualify to receive these benefits by demonstrating that they suffered a specific negative economic impact as a result of the Covid-19 pandemic including but not limited to, unrealized investment in a business venture, loss of business revenue, difficulty covering business payroll, difficulty paying full obligation of mortgage or rent for a business location, difficulty covering operating costs, or difficulty hiring staff necessary to operate at normal capacity qualify as beneficiaries. Additionally, all business classified as minority-owned, woman-owned, a microenterprise, or businesses in the hospitality, entertainment, and recreation industries qualify as beneficiaries as those classes of businesses and industries are deemed to have experienced a disproportionate negative economic impact as a result of the pandemic. Lastly, businesses located in Qualified Census Tracts, which are defined as census tracts where 50% or more of the households have incomes below 60% of AMI or where the poverty rate is 25% or higher, qualify as beneficiaries of ARPA funded programs.

The final selection of awardees is as follows:

- Finalists for the “Plan” and “Develop” Tracks are selected internally and are not sent a supplemental application or an official notification of their finalist status. Instead, EDC staff requests additional information or clarifying information when necessary.
  - 35 Plan finalists were selected in Round 22
  - 21 Develop finalists were selected in Round 22



- Finalists for the “Design” Track are sent an official notification of their status within 30 days of the initial application closing. Finalists are required to complete a supplemental application and site visit with EDC staff.
  - 22 Design finalists were selected in Round 22
  
- Finalists for the “Cash” and “Restore” Tracks are sent an official notification of their status within 30 days of the initial application closing.
  - 34 Cash finalists were selected in Round 22
  - 33 Restore finalists were selected in Round 22
  - Finalists are required to complete a supplemental application and site visit with EDC staff, and to engage local lenders to determine how much capital is available to fund their projects.
  - Supplemental Applications for “Cash” and “Restore” finalists require submission of financial information, including a standard loan application and personal financial statement. This information is used to determine the project’s financial need, equity investment and “funding gap” for each business.
  - Lender Networking Events introduce applicants to a team of six local Community Development Financial Institution (CDFI) and Non-traditional lending partners. Applicants are asked to liaise with these lenders in an attempt to determine whether or not loans are available to fill the project’s “funding gap”. Our Lender Networking Event was held on Thursday February 23, 2022.
  - Lenders present included Invest Detroit, Detroit Development Fund, ProsperUs Detroit, CDC Small Business Finance, CEED Lending – an initiative of the Great Lakes Women’s Business Council – and Michigan Women’s Forward. CDFI partners made commitments to explore lending the balance of the funding gap based on recommended grant investment from Motor City Match.
  - Motor City Match staff uses lender interest, participant scores, supplemental information, and readiness to accept additional investment to determine “Cash” and “Restore” awardees and associated grant investment.

EDC staff recommended the approval of awards for Round 22 in accordance with the following:





- Twenty-five (25) “Plan” awardees for business planning as presented in Exhibit A.
- Fifteen (15) “Develop” awardees for site selection as presented in Exhibit B.
- Eight (8) “Design” awardees for design, architectural , and engineering services in Exhibit C.
- Eighteen (22) “Cash” awardees to receive a total of \$1,200,000 in grant investment, as described on Exhibit D.
  - Four (4) “Cash” awards are re-approvals of awards from previous rounds
- Nineteen (19) “Restore” awardees to receive a total of \$443,300 in grant investment, as described on Exhibit E.

EDC staff will provide an internally developed Business Plan training for up to fifteen (25) Round 22 Motor City Match “Plan” awardees.

EDC staff will facilitate one-on-one match making between top ranking businesses and building owners recognized as Round 22 “Develop” awardees. Match making services will include open houses and networking sessions between business owners and building owners. In addition, technical assistance will include expert guidance on leasing, financial planning and assessing market opportunities.

EDC staff will facilitate introductions to qualified service providers that can provide project-based design, architectural, and engineering services for Round 22 “Design” awardees. Services may include all five stages of the architectural design process and will be funded by the applicable Motor City Match funding source.

The EDC will enter into grant agreements with Round 22 Motor City Match “Cash” and “Restore” awardees and facilitate underwriting with lending partners for “Cash” awardees to pursue gap financing through these independent sources.

In addition to first time awardees approved through the process detailed above, EDC staff recommends reapproving awards for four previous Motor City Match “Cash” Awardees approved under the previous program contract. In similar instances in the past, EDC staff requested grant extensions for projects that need additional time to draw down on their grant. However, since the program’s funding source has changed, these circumstances necessitate a reapproval of awards for the four projects under the new program contract and guidelines. The projects are listed below and detailed in Exhibit D:



Round	Business Name	Grant Amount	Address	Reason for Additional Time
18	Fork in Nigeria	\$30,000	4219 Woodward	Issues with contractors delayed start of build-out; unanticipated repairs to food trucks limited available capital
19	Young Faith Childcare Center	\$45,000	19533 W. 7 Mile	Title issues delayed financing
19	P8 Real Estate Solutions	\$45,000	6224 16th Street	Decided to forgo loans and tap into owner equity
19	Cure Nailhouse	\$60,000	65 Garfield	Delays in closing financing

A resolution approving the EDC staff's recommendation of "Plan", "Develop" and "Design" awardees and recommending to the Board staff's recommendation of "Cash" and "Restore" awardees was attached for the Board's consideration.

Ms. Forte called for comments/questions.

Ms. Bruhn asked for clarification on the equity statement presented Crumbs Cookie Station as it read \$7,000 in equity. Mr. Lucco clarified that this statement is a mistake, and it should read as \$70,000.

Ms. Bruhn asked if it would be possible for the board to receive an overall summary of the MCM projects to include the business status within the next couple of months. Mr. Lucco responded yes; a status report would be provided at a future date.

Ms. Forte asked if there were any additional questions.

Mr. Stallworth thanked Mr. Lucco for his report and inquired about how success is measured. Mr. Stallworth stated that there are 148 open businesses with 1,700 businesses awarded, which isn't quite satisfactory. Mr. Stallworth then inquired as to accountability in terms of the program and asked if there are metrics to judge the success of the MCM program.

Mr. Lucco responded that the success of each track is measured by the individual goals of that particular track and that's a shift from when the program first started. Mr. Lucco



continued by explaining each track of a project and its individual goals. Mr. Lucco added that overall, the MCM program has been successful but that isn't to say that there are not things to be improved.

Mr. Stallworth thanked Mr. Lucco for the level of detail and explanation. Mr. Stallworth stated he would like more specific metrics and goals that can aid the board in determining whether a project is successful.

Ms. Forte stated that it would be helpful to periodically, maybe quarterly, have the metrics that Mr. Lucco explained regarding the five (5) metrics previously as a physical copy for the board to refer to. Mr. Lucco agrees that this can be done.

Mr. Brown asked for clarification on a statistic shared by Mr. Lucco. He questioned how during COVID-19 it was possible to keep 148 of 167 business open. Mr. Lucco responded that the statistic is not exclusive to businesses opened during the COVID-19 pandemic, but rather from 2016 and the start of the Motor City Match program. Mr. Brown stated he would like to see the data.

Mr. Brown asked Mr. Lucco to explain why Motor City Match exists. Mr. Lucco then explained a few reasons why Motor City Match exists. Mr. Lucco responded that although the technical reasons have changed since the program's inception, overall, there are a few reasons. One is to connect entrepreneurial talent with funding. Another reason is to reactivate commercial corridors which can aid in eliminating blight and improve the quality of neighborhood. Mr. Brown agreed with him and then requested that along with the metrics previously requested, the purpose and mission is also included.

Mr. Lucco agreed that a report can be made to include the information that Mr. Brown requested.

Mr. Brown responded that in addition to that he would like to be presented with the challenges that are being faced by Motor City Match similarly to how the successes are presented. Mr. Lucco explained some of the challenges that it has faced due to the aftermath of the COVID-19 Pandemic. Mr. Brown added that it would be helpful to know the statuses of the open businesses as well.

Mr. Hodge added that the reasons why a business is struggling should be shared with the board in case any member may be able to provide that business with additional resources.

Mr. Brown advised that the board members of various backgrounds can provide support to Motor City Match. Mr. Lucco reaffirmed that a report could be made to showcase the metrics to measure success.



Ms. Forte summarized what was previously requested which were metrics, goals, a dashboard and a summary of resources needed to move businesses into the green.

Ms. Forte called for any further questions or comments.

Ms. Bruhn asked how many staff members work on Motor City Match. Mr. Lucco responded that the team consists of nine (9) individuals including himself.

Mr. Lucco asked that the board refer to the materials given outlining the Motor City Restore program. Mr. Lucco explains the Restore program is now under Motor City Match.. Mr. Lucco presented those nineteen (19) grants had been awarded for this round totaling to \$442,300. Mr. Lucco noted that one business did drop out due to closure.

Mr. Lucco asked if the board had any questions regarding the Restore program.

Mr. Osei asked Mr. Lucco which business is closed. Mr. Lucco responded he believed it was Roses Fine Foods.

Ms. Forte commented that it would be helpful to know what funders are looking for in order to gather more funding.

Ms. Forte called for any further questions or comments.

Hearing no further discussion, Ms. Forte called for a motion to support the recommendations for the round 22 awards.

Mr. Stallworth made a motion to support the recommendations of the round 22 awards. Mr. Brown seconded the motion. All were in favor with none opposed. Mr. Jackson was not present for the vote. EDC Resolution Code 23-04-91-130 was approved.

### **AUTHORIZATION TO ENTER INTO SUB-RECIPIENT AGREEMENT FOR CLOSE OUT OF MAYOR DENNIS ARCHER GREENWAY PROJECT**

Mr. Robertson advised the Board that the City of Detroit (the “City”) engaged the EDC to complete the construction of Phases 1 and 2 of the Mayor Dennis W. Archer Greenway (formerly Jos Campau Greenway) (the “Project”). The Project, consisting of an off-street greenway which runs north and south from East Vernor Highway on the north to East Jefferson Avenue on the south, was completed in June, 2022.



The EDC's prior contract with the City for the Project expired on March 31, 2023 (the "Prior Contract"); however, EDC is owed \$101,817.86 for final services to close out the Project. Consequently, the City now proposes to enter into a new sub-recipient agreement (the "Contract") with the EDC in the amount of \$101,817.86 for the sole purpose of providing the final payment for services rendered under the Prior Contract. Upon payment of the Contract, the EDC will be made whole for all services rendered under the Prior Contract.

A resolution is attached for the Board's consideration.

Ms. Forte called for a motion to support the sub-recipient agreement.

Ms. Bruhn made a motion to approve the sub-recipient agreement, as presented. Mr. Hodge seconded the motion. All were in favor with none opposed. EDC Resolution Code 23-04-95-12 was unanimously approved.

Mr. Hodge asked about the timing for the payment. Mr. Robertson responded that he cannot answer that question as the process will be done by the city of Detroit.

Ms. Navin explained that the contract will be short-term. Ms. Navin added the contract did exist but expired, which is why a new contract needed to be made. Ms. Navin further explained that the new contract will expire June 30<sup>th</sup> of 2023 therefore the funds are in this fiscal year's allocations.

Mr. Hodge thanked Ms. Navin for her explanation.

## **ADMINISTRATION**

Ms. Kanalos informed the Board that Ms. Spencer is joining the team in place of the retired Ms. Hilger. Ms. Spencer thanked the board and advised that she is looking forward to working with the board. Ms. Forte welcomed Ms. Spencer to the team.

Ms. Forte asked if there were any other matters to be discussed.

Mr. Jackson stated that City Council voted that the District Detroit should be able to participate in Motor City Match and if there was any action that needed to be taken by the Board.

Mr. Brown asked if this matter was being dictated to the board.



Ms. Navin explained the process businesses go through to apply for a grant. Ms. Navin added that there has never been any formal policy against awarding downtown businesses. Ms. Navin continued that the program is need-based and typically the need is higher in the neighborhoods.

Mr. Jackson responded that the agreement may not be in writing but an understanding that businesses downtown shouldn't receive support. Mr. Jackson stated that there is very specific language regarding the selection of candidates and the downtown district.

Mr. Brown asked who has the authority to dictate this matter.

Ms. Navin responded that the matter is a consideration only and has not gone through the processes needed to become a mandate.

Mr. Brown asked if the board could be provided with the program guidelines and that he was not aware of the total budget for Motor City Match.

Ms. Navin stated that the guidelines are posted online but that it is not an issue to circulate the information.

Ms. Forte stated she did not remember any policy to exclude downtown businesses.

Mr. Stallworth asked Mr. Jackson if his concern regarding inclusion. Mr. Jackson responded that he is concerned that minority groups are not excluded because they are in the downtown district. Mr. Stallworth stated that there is nothing in the program guidelines that exclude businesses downtown.

Mr. Brown asked for clarification on whether that was an agreement between DEGC and Motor City Match in terms of action regarding the CBA for District Detroit. Ms. Navin clarified that if the City wants to formalize its commitment in the CBA, an amendment to the scope of services to include that provision would be necessary.

### **OTHER MATTERS**

None.

### **PUBLIC COMMENT**

None.

### **ADJOURNMENT**



With there being no other business to come before the Board, Ms. Forte adjourned the meeting at 10:07 a.m.



**CODE EDC 23-04-02-368**

**APPROVAL OF MINUTES OF MARCH 28, 2023, REGULAR MEETING**

**RESOLVED**, that the minutes of the regular meeting of March 28, 2023, are hereby approved, and all actions taken by the Directors present at such meeting, as set forth in such minutes, are hereby in all respects ratified and approved as actions of the Economic Development Corporation.

April 25, 2023





**CODE EDC 23-04-03-285**

**RECEIPT OF TREASURER'S REPORT FOR MARCH 2023**

**RESOLVED**, that the Treasurer's Report of Receipts and Disbursements for the period ending March 31, 2023, as presented at this meeting, is hereby in all respects accepted as action of the Economic Development Corporation.

April 25, 2023



**CODE EDC 23-04-91-130**

**MOTOR CITY MATCH: RECOMMENDATION FOR ROUND 22 AWARDS**

**WHEREAS**, in 2015, the Economic Development Corporation of the City of Detroit (“EDC”) launched the Motor City Match Program (the “Program”) s; and

**WHEREAS**, in July, 2022, pursuant to a Notice of Opportunity for Funding Availability by the City of Detroit, the EDC’s Motor City Match program was selected to be the program administrator of Small Business Launcher Program; and

**WHEREAS**, the EDC and the City have executed a contract for the administration of the Program, to be funded with \$15 million from the American Rescue Plan Act State and Local Fiscal Recovery Fund program; and

**WHEREAS**, EDC staff has completed due diligence and evaluation for applications (“Applications”) in the twenty first round (“Round 22”) of the Motor City Match Business Application Track; and

**WHEREAS**, the EDC staff has provided recommendations to the Board to receive technical assistance for the “Plan” awards, “Develop” awards, “Design” awards, and grant investment for the “Cash” and “Restore” award categories; and

**WHEREAS**, EDC staff has also recommended that four (4) previously approved “Cash” awardees be reapproved for a “Cash” award under Round 22; and

**WHEREAS**, the EDC Board of Directors has determined that staff’s recommendation is appropriate and in the best interests of the EDC and the Program.

**NOW, THEREFORE BE IT RESOLVED** that the EDC Board of Directors accepts the current results of the Round 22 application evaluation process and recommendation for the reapproval of certain “Cash” awards.

**BE IT FURTHER RESOLVED**, that the EDC Board of Directors approves the businesses described in Exhibit A for “Plan” awards.

**BE IT FURTHER RESOLVED**, that the EDC Board of Directors approves the businesses described in Exhibit B for “Develop” awards.

**BE IT FURTHER RESOLVED**, that the EDC Board of Directors approves the businesses described in Exhibit C for “Design” awards.



**BE IT FURTHER RESOLVED**, that the EDC Board of Directors approves “Cash” grant awards to the businesses and in the amounts described in Exhibit D.

**BE IT FURTHER RESOLVED**, that the EDC Board of Directors approves “Restore” grant awards to the businesses and in the amounts described in Exhibit E.

**BE IT FURTHER RESOLVED**, that any two Officers, or any one of the Officers and any one of the Authorized Agents or any two of the EDC’s Authorized Agents shall hereafter have the authority to negotiate and execute all documents, contracts, or other papers and to take such actions as are necessary or appropriate to implement the provisions and intent of this resolution.

**BE IT FINALLY RESOLVED**, that all of the acts and transactions of any Officer or Authorized Agent of the EDC, in the name and on behalf of the EDC, relating to matters contemplated by the foregoing resolutions, which acts would have been approved by the foregoing resolutions, except that such acts were taken prior to the execution of these resolutions, are hereby in all respects confirmed, approved and ratified.

April 25, 2023



## Exhibit A Recommended “Plan” Awardees

<b>Business Name</b>	<b>Owner</b>	<b>Short Description</b>
A Time 2 Unwind, LLC	Kelsey Wallace	Provide Spa and Massage Services
ACT 3 ENT	Aaron Thomas	Visual production for business and cinema presentations.
Agape Love Child Care Center LLC	Sheri Williams	Provide Quality Childcare to Children
AquaLyfe Swim School /Detroit All Starz Aquatics (DASA)	Aaron Lamar	Coach swimming and aquatics safety
AYANA Aesthetics, LLC	Ayana Gilmer	Center for Pilates and wellness
City Girls Paint	Sabrina Shirley	Painting classes, kits, and canvasses
Detroit Paintball Club, LLC.	Lyle Bass Jr.	Paintball recreation services
Eleven-Fourteen LLC	Anthony Booker	Provide products to business owners
Expert Tax Team llc	Quintina Whitelaw	Tax preparer service
Fantastic Fruits LLC	Antoinette Simpson	Catering serving cold foods for events.
Flight Alert Plus LLC	Alontae Pittman	Convenience store serving the community.
Hello World Mobile Services	Brandon Williams	Sanitize and cleaner for restaurants and food distributors
Janice.Company	Janice Ortbring	Affordable event rentals for nonprofits & consumers
Love K&R Property Group	Rachael Reynolds	Managing homes for unrepresented landlords
Lusciously silked	Melissa Gadson	Protects hair and skin from breakage & damage
Mustard Seed Home Improvement LLC	Jamar Hilbert	Home Restoration, alteration, and remodeling
Nayo Beauty Labs	Kiani Brown	Create sustainable hair care products
New Millenium Book Distributor	Jerome McMillan	Book and leather goods sales
Parker management group	Vincent parker	Residential construction
Prescott's Landscaping & Lawn Care LLC	Dejuan Prescott	Lawn and snow Care Service
Quilted Rose Clinical Services	Dr. Lisa Walker	Outpatient mental health private practice
Spa Oguzor, LLC	Sonya Harris -Oguzor	Maternity Spa Services
Sparking clean like a Jewel LLC	Jewel Williams	Commercial and residential cleaning
Turner School Of Driving	LaDon Turner	Driver Education for Teens and Adults
Vivacious Lady LLC	Ayana Hall	Luxury Full-Service Spa Salon



## Exhibit B

### Recommended “Develop” Awardees

<b>Business Name</b>	<b>First &amp; Last Name</b>	<b>Short Description</b>
A Taylor Media	Allante Taylor	Social media consultant and content creator
DA BOMB TACO	Lisa Session	Explosively flavorful tacos and more
Diamond Smiles Dentistry	Aisha Akpabio	Dental office providing general dentistry
Good Vibz Yoga and Wellbeing	Chantia Thompson	Mental, emotional, and behavioral health care for adults and children.
JIMA Studio	Ujiji Williams	Landscape architectural design firm
Lynzi LLC	Lindsay Jenkins	Cut-and-sew womenswear for the bold
Marie Antionette Boutique LLC	Antoinetta Jones	Hair styling and clothing boutique
Motown Freedom Bakery	David & Katie Kolbus	Vegan and Gluten Free Bakery
Natural Nation LLC	Camesha Reynolds	Natural skin care and cafe
Plush Production LLC	Lisa Brown	Produce high-quality and entertaining films.
Ravendale landscaping LLC	Oneil Colley	Lawn maintenance, & more
Supernatural Hair Care LLC	Tia Baldwin	Hair Care manufacturing & distribution
Tamikas Home Care LLC	Tamika Coleman	Servicing in-home care for elderly
The Mushroom Angel Co. LLC	Dominique DaCruz	Manufacture meat alternatives from mushrooms
UrbanSexyChic LLC	Nedra Merriweahter	Home-based and mobile nail salon



**Exhibit C**  
**Recommended “Design” Awardees**

<b>Business Name</b>	<b>Owner</b>	<b>Address</b>	<b>District</b>	<b>Neighborhood</b>	<b>Description</b>
Amarra Products LLC	Tiffany Cartwright	19627 Grand River	1	Minock Park	Manufacture and sell skincare products
Chugga's Main Street Bakery, LLC	Ruth Bell	435 W. 7 Mile	2	Grixdale Farms	Bakery Manufacturer of Breads
Creative Outlook, LLC	Paula Anderanin	3564 W. Vernor Hwy.	6	Central Southwest	Marketing and event production company
D2 Solar LLC	Diane Cheklich	4840 Mt. Elliott	5	Gratiot Town / Kettering	Wholesale solar distribution in Detroit
John R and Longwood Auto Sales LLC	James Britt	17601 John R	2	Grixdale Farms	Motor vehicle sales
Little Liberia, LLC	Ameneh Marhaba	6513 Woodward	5	New Center	Restaurant serving lunch and dinner.
TILYN Enterprises LLC	Tialie Simpson	19795 James Couzens	2	Seven Mile Lodge	Business Consulting and Meeting Space
Vamonos! LLC	Claudia Avila	4444 W. Vernor Hwy.	6	Central Southwest	Healthy eatery and creative studios



## Exhibit D

### Recommended “Cash” Awardees

#### 1. Alpino

**\$35,000**

**Owner:** David Richter

**Legal Business Name:** Alpino Restaurant Operations, LLC

Detroit resident-owned Business

**Address:** 1426 Bagley Street

**Neighborhood:** Corktown

**District:** 6

**Description:** Alpino's inspiration is rooted in regional food and wine of the Alps. In 2019 after 20 years in the NYC restaurant scene, owner David Richter returned to his hometown of Detroit to focus on Alpino. An industry veteran, Richter is focused on hiring Detroit residents and bringing a diverse group of local talent together to cultivate a communal atmosphere centered around high-quality food made simple..

**New business**

**Total Project Cost:** \$687,070

**Equity:** \$627,803

**Loans & Other Funding:** \$24,267

#### 2. Cold Truth Freezery

**\$35,000**

**Owner:** Timothy Mahoney

**Legal Business Name:** Cold Truth Freezery LLC

Detroit-resident

**Address:** 1429 Gratiot

**Neighborhood:** Eastern Market

**District:** 5



**Description:** Cold Truth Soft Serve makes non-dairy ice cream from scratch and flavored with real food. Currently operating a Midtown storefront that serves cups, cones, ice cream sandwiches and bars directly to customers, this new venture will allow the company to expand it's wholesale ice cream bars, ice cream pies, cakes and pints, the new Everything sold at Cold Truth is vegan, including their made-from-scratch waffle cones. Cold Truth Soft Serve is excited to announce, in 2023, they will be opening Cold Truth Freezery, a production space/test kitchen in the historic Eastern Market district.

**Additional location to an existing business**

**Total Project Cost:** \$176,771

**Equity:** \$99,000

**Loans & Other Funding:** \$42,771

**3. Barkside**

**\$45,000**

**Owner:** David Oh

**Legal Business Name:** Barkside Detroit LLC

Detroit-resident, Minority-owned

**Address:** 7960 Kercheval Avenue

**Neighborhood:** West Village

**District:** 5

**Description:** Barkside is a special place for dogs and their humans to enjoy local beers, wine, and cocktails in the company of others. Our fenced in and monitored green space allows dogs to play and socialize safely with other dogs while their humans connect with friends and the Detroit community of dog lovers. We offer day passes for the casual visitor as well as monthly and annual memberships for those who make Barkside part of their regular routine!

**New business**

**Total Project Cost:** \$1,478,000

**Equity:** \$330,000

**Loans & Other Funding:** \$1,103,000

**4. Jessie Feliz Learning Center**

**\$50,000**





**Owner:** Jessica Feliz

**Legal Business Name:** Jessie Feliz, LLC

Detroit-resident, Woman-owned, Black-owned Business

**Address:** 20441 Schoolcraft Rd.

**Neighborhood:** Brightmoor

**District:** 1

**Description:** Jessie Feliz, LLC provides culturally-responsive, mastery-based programming for Spanish language learners; innovative professional development for educators; and Spanish edutainment for individuals and for educational organizations. Their strategy includes leading a movement to promote Spanish S.W.A.G.™ (Speak like a native, Woke, Accents Matter, Grammar Check) or the ability to communicate with a near-native sound, amongst language learners and educators alike through on-demand, live and hybrid learning experiences. Since 2019, Jessie has provided educational programming to over 400 students and in Fall 2023, the Jessie Feliz Learning Center will open in Brightmoor for afterschool programming and teacher training.

**Existing business opening its first brick & mortar**

**Total Project Cost:** \$185,000

**Equity:** \$40,000

**Loans & Other Funding:** \$95,000

## 5. KIN

**\$50,000**

**Owner:** Rohani Foulkes

**Legal Business Name:** KIN DETROIT L.L.C.

Detroit-resident, Minority-owned, Woman-owned Business

**Address:** 4219 3rd Ave

**Neighborhood:** Mexicantown

**District:** 6

**Description:** Kin is a contemporary bar, garden and event space located on 3rd Street in the heart of Midtown, Detroit. Kin offers quality drinks and bar bites in comfortable surrounds with an exceptional outdoor garden space. Like sister business Folk, Kin is a family business based on community, sustainability, and a commitment to positive change. Kin is committed to providing livable wages and contributes giveback funds throughout the year to mutually aligned community organizations to help create a more ethical, sustainable industry - for all.



### **Additional location to an existing business**

**Total Project Cost:** \$320,478

**Equity:** \$35,000

**Loans & Other Funding:** \$235,478

### **6. Vesper Books & Wine**

**\$50,000**

**Owner:** Symantha Duggan

**Legal Business Name:** Vesper Service LLC

Woman-owned Business

**Address:** 5001 Grand River Ave

**Neighborhood:** Core City

**District:** 6

**Description:** Vesper Books and Wine is bookstore, wine bar, and bottle shop proudly located in Core City, Detroit. Vesper aims to create a third place, or a sacred space between work and home where members of our community can gather over curated selections of wine, snacks, books, and home goods orbiting hospitality and ritual in a design-focused safe space.

#### **Existing business opening its first brick & mortar**

**Total Project Cost:** \$360,460

**Equity:** \$75,000

**Loans & Other Funding:** \$235,460

### **7. The New Esquire and Delicatessen**

**\$50,000**

**Owner:** Raymond Canty

**Legal Business Name:** The New Esquire & Delicatessen LLC

Detroit-resident, Woman-owned, Black-owned Business

**Address:** 10324 Dexter Avenue

**Neighborhood:** Dexter-Linwood



**District:** 7

**Description:** The New Esquire and Delicatessen will specialize in corned beef sandwiches at a reasonable price. The carryout restaurant will offer classic deli sides and soft drinks in a neighborhood in need of additional food options. The New Esquire is part of a larger mixed use project on Dexter and will be adjacent to owner Raymond Canty's existing business Dexter Hardware and Motor City Match winner DPI Plumbing.

**New business**

**Total Project Cost:** \$350,000

**Equity:** \$35,000

**Loans & Other Funding:** \$265,000

## **8. Samaritan Café West**

**\$55,000**

**Owner:** Theresa Sparks

**Legal Business Name:** Samaritan Cafe' II, Inc.

Detroit-resident, Woman-owned, Black-owned Business

**Address:** 8359 Linwood

**Neighborhood:** Wildemere Park

**District:** 5

**Description:**

In 2022, Samaritan Café purchased its first commercial property located in the Linwood Community to house its second location. The original Samaritan Café will continue to operate in the Samaritan Center. The Linwood location will renovate a currently vacant space and transform it into a profitable restaurant and training site focused on providing delicious meals and jobs for the community.

**Additional location to an existing business**

**Total Project Cost:** \$175,500

**Equity:** \$49,600

**Loans & Other Funding:** \$70,900

## **9. CRED Cafe'**



**\$60,000**

**Owner:** Sylvia Crawford

**Legal Business Name:** Streetcredit Coworking and Events L.L.C. DBA CRED Cafe'

Detroit-resident, Woman-owned, Black-owned Business

**Address:** 6340 E. Jefferson Ave.

**Neighborhood:** Rivertown

**District:** 5

**Description:** CRED Cafe' is a neighborhood coffee bar, with hidden cocktail lounge and speakeasy in Detroit's East Rivertown district. CRED Cafe' is a stone's throw from Detroit's 3X award-winning Riverwalk and Detroit's International River where prohibition era coffee houses were widely used by rum runners to smuggle their illegal goods from Canada to Detroit. CRED Cafe' serves up a refreshing lineup of hearty sandwiches, soups, appetizers and signature to-go foods paired with spiked and virgin coffees, teas, juices and specially-crafted mixers created by some of Detroit's finest culinary and beverage artisans.

**New business**

**Total Project Cost:** \$776,096

**Equity:** \$384,348

**Loans & Other Funding:** \$331,748

## **10. Crumbs Cookie Station**

**\$60,000**

**Owner:** Jameela Simpson

**Legal Business Name:** Crumbs Cookie Station LLC

Detroit-resident, Woman-owned, Black-owned Business

**Address:** 500 Manistique, Suite 102

**Neighborhood:** Jefferson Chalmers

**District:** 4

**Description:** Jameela Simpson started Crumbs Cookie Station as a side hustle to make extra money. However, in 2018 she made her side Hustle a business. Crumbs Cookie Station is a baked goods company that produces a variety of gourmet cookies. Currently, Crumbs cookies are sold at Meijer Rivertown Market in Detroit and Woodward Corner Market in Royal Oak. This flagship brick and mortar



location in the Jefferson/ Chalmers neighborhood will be adjacent to Motor City Match winner Neighborhood Grocery and plan to hire employees from low- income communities in Detroit.

**Existing business opening its first brick & mortar**

**Total Project Cost:** \$208,060

**Equity:** \$7,000

**Loans & Other Funding:** \$141,060

**11. Phorks Grill**

**\$60,000**

**Owner:** Courtney Moore

**Legal Business Name:** Phorks L.L.C.

Detroit-resident, Woman-owned, Black-owned Business

**Address:** 20430 w 7 mile rd

**Neighborhood:** Evergreen Lahser 7/8

**District:** 1

**Description:** Phorks Grill is a restaurant and crab shelling company which was established in February 2018. Phorks stands out because its shelled snow crab is a way for people to enjoy snow crab with out the hassle; shipping crab nationwide so everyone is able to enjoy the phorks experience, Phorks has become a nationwide hit and is growing daily.

**Existing business opening its first brick & mortar**

**Total Project Cost:** \$186,000

**Equity:** \$75,000

**Loans & Other Funding:** \$51,000

**12. SIPP Smoothie & Juice Bar**

**\$60,000**

**Owner:** Talia Thomas

**Legal Business Name:** SIPP Enterprises L.L.C.

Woman-owned, Black-owned Business



**Address:** 3439 Woodward

**Neighborhood:** Midtown

**District:** 5

**Description:** Smoothie and juice bar is excited to open it's first location in Detroit in the Woodward West . We sell wraps, salads, raw juices and smoothies

**Additional location to an existing business**

**Total Project Cost:** \$120,000

**Equity:** \$25,000

**Loans & Other Funding:** \$35,000

### **13. Aroma Cigar Bar & Lounge**

**\$65,000**

**Owner:** Charles Nolan

**Legal Business Name:** Cutters Eastern Market Bar & Grill, LLC dba Aroma Cigar Bar & Lounge

Black-owned Business

**Address:** 1489 Winder

**Neighborhood:** Eastern Market

**District:** 5

**Description:** Aroma Cigar Bar & Lounge is an upscale cigar bar, that offers premium cigars and sprits, along with a wide selection of champagnes and wines. Owner Chuck Nolan draws on years of experience as the operator of Cutter's Bar & Grill to create a new venture that will add to the already rich and diverse mix of businesses in Eastern Market.

**New business**

**Total Project Cost:** \$1,690,000

**Equity:** 265000

**Loans & Other Funding:** \$1,360,000

### **14. Detroit Edge Management**

**\$65,000**



**Owner:** Sheneelia Logan

**Legal Business Name:** Detroit Edge Management LLC

Black-owned Business

**Address:** 13850 Grand River

**Neighborhood:** Grand River I-96

**District:** 7

**Description:** Detroit Edge Management will operate a modern and unique assisted and transitioning living facility designed to help mentally and physically disabled individuals, along with those experiencing homelessness in the City of Detroit. The space on Grand River will provide a refuge for young adults in need and a safe place to find shelter and stability during crisis.

**New business**

**Total Project Cost:** \$246,414

**Equity:** \$111,900

**Loans & Other Funding:** \$69,514

## 15. The Garden Bug

**\$65,000**

**Owner:** Tina Castleberry

**Legal Business Name:** The Garden Bug LLC

Black-owned Business

**Address:** 4225 W Davison

**Neighborhood:** Russell Woods

**District:** 7

**Description:** The Garden Bug was established in 2014 as the first Black, female-owned and operated garden center in the city of Detroit at its first location on Grand River. Owner Tina Castleberry was born and raised in Highland Park and raised two children in Detroit, and recognized the high demand for more home and garden services. This second location on West Davison will allow the Garden Bug to continue its purpose of beautifying Detroit neighborhoods and eliminating food deserts by providing a variety of flowers and vegetable plants

**Additional location to an existing business**

**Total Project Cost:** \$180,000



**Equity:** \$110,000

**Loans & Other Funding:** \$5,000

## **16. Black Rose Gallery**

**\$70,000**

**Owner:** Carol and Ezekiel Evans

**Legal Business Name:** Black Rose Gallery Inc.

Detroit-resident, Woman-owned, Black-owned Business

**Address:** 16134 Plymouth Rd

**Neighborhood:** Plymouth I-96

**District:** 7

**Description:** At Black Rose Gallery, owners Ezekiel and Carol Evans provide a space for the community to unite and appreciate art. They support and promote the success of artists while creating an inclusive and welcoming environment for everyone to enjoy painting, photography, and sculpting. Black Rose will sell art supplies to help neighborhood artists reach their full potential without traveling far. This building can also convert into an event space, making it a versatile and multi-functional unit.

### **New business**

**Total Project Cost:** \$230,000

**Equity:** \$40,000

**Loans & Other Funding:** \$120,000

## **17. Motor City House of Stone**

**\$70,000**

**Owner:** Dushaun & Alice Howard

**Legal Business Name:** Motor City House of Stone LLC

Detroit-resident, Woman-owned, Black-owned Business

**Address:** 8311 Fenkell St

**Neighborhood:** Chalfonte

**District:** 2





**Description:** Motor City House of Stone (MCHOS) is a Detroit-based stone slab distributor that specializes in high-quality natural and engineered stone slabs from around the world. The company offers a wide range of premium surfaces including, marble, granite, quartz, and other finishes, in various colors catering to the needs of developers, businesses, and homeowners. MCHOS aims to bridge the gap in the lack of diverse stone suppliers supporting the increasing residential and commercial construction activities within the city limits. This provides an opportunity for the first Black-owned company in Southeast Michigan to thrive. Customers can save time and resources by procuring their stone slabs from MCHOS rather than traveling outside the city limits.

**New business**

**Total Project Cost:** \$775,000

**Equity:** \$80,000

**Loans & Other Funding:** \$625,000

**18. Nepantla Cafe**

**\$75,000**

**Owner:** Rocky Coronado

**Legal Business Name:** Nepantla Food Truck, LLC

Detroit-resident, Minority-owned, Woman-owned Business

**Address:** 5410 W Vernor hwy

**Neighborhood:** Central Southwest

**District:** 6

**Description:** Nepantla Café began as Rocky's Road Brew, a coffee truck started in 2017 in Mexicantown, Detroit. Healthy lifestyle changes inspired Chef Rocky Coronado to add vegan tacos and other vegan Mexican food to the menu. Now, Nepantla Café hopes to impact the community by providing affordable luxuries like air roasted coffees and farm to table foods with recipes of rich histories while provoking thoughts of farmers/workers rights, the indigenous lands we occupy, and healthy living through food, drinks and sober communities.

**Existing business opening its first brick & mortar**

**Total Project Cost:** \$893,081

**Equity:** \$321,026

**Loans & Other Funding:** \$497,055

**Projects Recommended for Reapproval**



## 19. Fork in Nigeria

**\$30,000**

**Owner:** prej iroegbu

**Legal Business Name:** Fork In Nigeria LLC

Black-Owned Business

**Address:** 4219 woodward

**Neighborhood:** Cultural Center

**District:** 6

**Description:** Fork in Nigeria is a Food Truck/restaurant with two food trucks serving the Detroit area and Chrysler plants. Their first brick and mortar location will allow the team to continue spreading their unique take on the culinary traditions of Nigeria

**Total Project Cost:** \$156,714

**Equity:** \$100,000

**Loans & Other Funding:** \$25,000

## 20. Young Faith Childcare Center

**\$45,000**

**Owner:** Tiffany Dye

**Legal Business Name:** Young Faith Childcare Center

Woman-owned, Black-owned, & Resident-owned

**Address:** 19533 W. 7 mile

**Neighborhood:** Evergreen-Outer Drive

**District:** 1

**Description:** Young Faith Childcare has operated as a home-based business to provide high quality childcare and educational services in the City of Detroit. Each child who enters Young Faith home-based learning facility is granted a premiere educational experience for the most crucial point in their formative years. Owner Tiffany Dye is focused on providing high-quality infant to PreK educational services to children of low-income and working-class families. Tiffany and her family have purchased their building in 2020 and have invested a significant amount of time and capitol into rehabbing the center's first location.



Motor City Match will help Young Faith Childcare complete their build-out and purchase furniture, fixtures, and equipment.

**Home-based business opening in its first permanent location**

**Total Project Cost:** \$255,000

**Equity:** \$55,000

**Loan:** \$155,000

**21. Korner Market**

**\$45,000**

**Owner:** Brinda Devine

**Legal Business Name:** P8 Real Estate Solutions dba Kornr Market

Woman-owned & Black-owned business

**Address:** 6224 16th Street

**Neighborhood:** Northwest Goldberg

**District:** 5

**Description:** The vision of owner Brinda Devine is to develop and operate a much needed neighborhood marketplace within the historic Northwest Goldberg neighborhood. Kornr Store will offer "life essentials" - coffee, healthy food and drink options, home and personal goods. In addition, the Kornr Store will activate its outer courtyard to support small community events, provide green space, and offer outdoor wifi. Neighborhood residents and community organizations have expressed their support of the project and are excited to welcome new amenities to the area. Motor City Match will help fund the build out of the marketplace, in collaboration with local lenders funding two residential units in the upper floors of the building.

**New business opening in a new location**

**Total Project Cost:** \$397,395

**Equity:** \$48,000

**Loan:** \$305,000

**22. Cure Nailhouse**

**\$60,000**



**Owner:** Cyndia Robinson

**Legal Business Name:** Cure Nailhouse L3C

Woman-owned, Black-owned, & Resident-owned

**Address:** 65 Garfield

**Neighborhood:** Midtown

**District:** 6

**Description:** Cure Nailhouse is a social enterprise located in midtown Detroit, that exists to empower the community through the arts, workforce development, and training. Through Nail Craft, a workforce development cosmetology program, Cure will foster economic mobility by dismantling barriers surrounding access to skill-trades opportunities within the beauty industry. Owner Cyndia Robinson is committed to celebrating and uplifting talented nail artists by providing a space for them to thrive and showcase their art, all while introducing an elevated nail experience to the community.

**New business opening in a new location**

**Total Project Cost:** \$625,000

**Equity:** \$65,000

**Loan:** \$500,000



## Exhibit E

### Recommended “Restore” Awardees

1. **A.M Fish & Chicken**

**Estimated Construction Award:** \$25,000

**Legal Business Name:** A.M Fish & Chicken Market LLC

Minority-owned

Total Project Cost: \$55,000

**Owners:** Mohammad Diarbakarli

**Location:** 16645 W. Warren Detroit, Mi 48228

**Description:** AM Fish N Chicken is a well-established, family-owned, restaurant that serves fresh fish, chicken, and sides daily. The restaurant is neighborhood staple and employer many local residents.

**Project scope:** Rehabbing the exterior of the building with a new façade.

2. **Accent Upholstering**

**Estimated Construction Award:** \$25,000

**Legal Business Name:** Accent Upholstering LLC

Black-owned, Resident owned Business

Total Project Cost: \$176,023

**Owners:** Joseph Altman

**Location:** 15633 Harper Ave Detroit, MI 48224

**Description:** Accent Upholstering LLC is a full-service upholstery shop in Detroit at 15633 Harper Avenue, Detroit, Michigan, 48224. Our value is to provide high-quality upholstery services for the Detroit and Southern Metro Detroit communities. Accent Upholstering LLC provides upholstery services in commercial and residential areas, restaurant areas, institutional areas, plasma centers, religious areas such as churches and fellowship halls, and marine and automotive areas.

**Project scope:** exterior and interior remodel security system, signage, doors, paint

3. **Bikes & Coffee**

**Estimated Construction Award:** \$25,000

**Legal Business Name:** WB&C LLC dba Bikes & Coffee Woodbridge

Total Project Cost: \$135,000

**Owners:** Benjamin Kehoe

**Location:** 1521 Putnam, Detroit, MI 48208



**Description:** Bikes and Coffee is a bicycle cafe offering full bicycle service and easy grab-and-go food and drinks. B&C is a community space focusing their programming on live music, local artists, and the Detroit cycling scene. B&C is located in Woodbridge, directly west of Wayne states Sports facilities.

**Project scope:** Front Patio, Back Patio, indoor seating, and tap system.

**4. City Hardware Glass & Screen Repair**

**Estimated Construction Award:** \$25,000

**Legal Business Name:** City Hardware Glass & Screen Repair LLC

Minority-owned

Total Project Cost: \$55,000

**Owners:** Mohammed Pervez

**Location:** 16325 W. Warren Ave, Detroit, MI 48228

**Description:** City Hardware serves the neighborhood by repairing windows, screens, and offering home repair supplies of all types. In addition, they offer a variety of different services to help the neighbors keep their homes beautiful.

**Project scope:** new façade as well as security measures and signage

**5. Coriander Kitchen and Farm**

**Estimated Construction Award:** \$25,000

**Legal Business Name:** Coriander LLC

Woman-owned, Resident owned business.

Total Project Cost: \$45,000

**Owners:** Alison Heeres

**Location:** 14601 Riverside Blvd., Detroit, MI 48215

**Description:** Coriander Kitchen and Farm has worked to restore the vacant Fisherman's Marina to be a vibrant location for friends, family, and neighbors to meet. We are proud of the creative, welcoming, and uniquely Detroit space we have brought to life.

**Project scope:** Outdoor patio and seating and heating sources for year-round usage.

**6. Dexter Check Cashing**

**Estimated Construction Award:** \$25,000

**Legal Business Name:** RCJUNO, Inc DBA Dexter Check Cashing

Minority-owned

Total Project Cost: \$55,000

**Owners:** CLINT SHABO

**Location:** 13237 DEXTER AVE., Detroit, Mi 48228

**Description:** Dexter Check Cashing has served the community for over 30 years. The shops sells various items the neighborhood needs, from clothing, hats, and accessories.

**Project scope:** Rehabbing the exterior of the building with a new façade.

**7. Fairline Foods Centers INC.**

**Estimated Construction Award:** \$25,000

**Legal Business Name:** B.H.P., Inc. dba Fairline Food Center

Minority-owned

Total Project Cost: \$50,550

**Owners:** Samir Pattah

**Location:** 16520 W. Warren Ave., Detroit, Mi 48228



**Description:** Fairline Foods Center is a legacy supermarket that has been serving the Warrendale Community for over 35 years. Fairlane offers a wide-variety of groceries to meet the diverse needs of the community.

**Project scope:** new parking lot with walking path and landscaping upgrades.

**8. Folk**

**Estimated Construction Award:** \$15,000

**Legal Business Name:** The Farmer's Hand LLC dba Folk  
Minority, Woman-owned, Resident owned business.

Total Project Cost: \$30,000

**Owners:** Rohani Foulkes

**Location:** 1701 Trumbull. Suite B, Detroit, MI 48209

**Description:** Folk is a full-service restaurants, coffee shop, and bar focused on sustainable sourcing and high-quality healthy ingredients.

**Project scope:** Patio upgrades, including planter dividers to establish safety barriers and beautify the facade facing Trumbull Avenue

**9. Gates Legacy Holdings**

**Estimated Construction Award:** \$25,000

**Legal Business Name:** Gates Legacy Holdings L.L.C.  
Black-owned, Resident owned Business

Total Project Cost: \$60,000

**Owners:** Timothy Gates

**Location:** 19236 Grand River Detroit, Mi. 48223

**Description:** Gates Legacy Holdings is a multifunctional space that operates as a hair salon and medical office space.

**Project scope:** exterior and interior remodel security system, doors, paint, and roof

**10. In Harmony Café Sweets and More**

**Estimated Construction Award:** \$25,000

**Legal Business Name:** In Harmony Café Sweets & More LLC  
Black-owned, woman-owned, Resident owned Business

Total Project Cost: \$55,000

**Owners:** Keyona Barnes

**Location:** 12041 Dexter Ave Detroit, Mi. 48206

**Description:** The café provides family-friendly entertainment, delicious food, coffee, and a space for other local pop-up shops.

**Project scope:** exterior façade repair, doors, security systems, tuckpointing.

**11. Mac Galleries**

**Estimated Construction Award:** \$25,000

**Legal Business Name:** Mac Galleries, LLC  
Black-owned, Resident owned Business

Total Project Cost: \$55,260

**Owners:** James McKissic

**Location:** 18943 Livernois Detroit, Mi. 48221

**Description:** Art gallery and custom framing company located on the Livernois Avenue of Fashion.

**Project scope:** exterior signage and lighting



#### 12. Mr. Me Appliances

**Estimated Construction Award:** \$25,000

**Legal Business Name:** Mr Me Appliances LLC

Minority-owned

Total Project Cost: \$60,000

**Owners:** Hussein Ghoul

**Location:** 16826 W Warren Ave., Detroit, Mi 48228

**Description:** Sell new & used appliances of all brands. Has been open since 2014.

**Project scope:** new façade, signage, door, and window

#### 13. Stricklen's Tax Service

**Estimated Construction Award:** \$25,000

**Legal Business Name:** Nantambu Tax & Financial Services LLC DBA Stricklen's Tax Service

Black-owned, Woman-owned Business

Total Project Cost: \$51300

**Owners:** Oladunni Nantambu

**Location:** 16247 Wyoming Detroit, MI 48221

**Description:** Stricklen's Tax Service has served the community for roughly 40 years and was initially established as a local tax service to provide affordable tax services to family, friends, and co-workers. They currently offer tax preparation and bookkeeping for individuals and small businesses throughout the metro Detroit area and several other states nationwide at our office and virtually.

**Project scope:** exterior and interior remodel security system, tuckpointing, doors and paint

#### 14. Nour & Zee

**Estimated Construction Award:** \$25,000

**Legal Business Name:** Nour & Zee Inc.

Minority-owned

Total Project Cost: \$68,000

**Owners:** Raafat Mroueh

**Location:** 17032 Warren Ave., Detroit, Mi 48228

**Description:** Family Bakery is the oldest Mediterranean bakery on W. Warren and takes pride in its legacy of serving the local community.

**Project scope:** parking lot repairs and new catch basin and concrete slab for trash area

#### 15. CultureDET

**Estimated Construction Award:** \$24,800

**Legal Business Name:** R.E.A.L Empire LLC DBA Culture DET

Black-owned, Resident owned Business

Total Project Cost: \$49,800.00

**Owners:** Juanzel Smith

**Location:** 18943 Livernois Detroit, Mi. 48221

**Description:** CultureDET is the premiere sneaker & streetwear clothing store in Michigan. We provide highly sought-after items not available anywhere else. We are located on the historic Avenue of Fashion in Detroit. We have broken into several times in the last 3 to 4 months.

**Project scope:** exterior security measures like drawdown doors in front and back lighting cameras





**16. Royal Car Center**

**Estimated Construction Award:** \$25,000

**Legal Business Name:** Royal Car Center, Inc.

Minority-owned

Total Project Cost: \$57,000

**Owners:** Hatem Atoui

**Location:** 16630 W Warren Ave., Detroit, Mi 48228

**Description:** Royal Car Center has served the community for over 30 years selling new and used vehicles.

**Project scope:** new façade, signage, door, and window

**17. Spot Lite**

**Estimated Construction Award:** \$25,000

**Legal Business Name:** Spot Lite LLC

Minority, Woman-owned business.

Total Project Cost: \$78019

**Owners:** Roula David

**Location:** 2905 Beaufait St, Detroit, MI 48207

**Description:** Spot Lite Detroit has created a proper community space for the neighborhood, hosting regular events and fundraisers and partnering with local organizations to support important causes in the community. It has become a hub for creative and artistic expression, with patrons from all walks of life coming together to share their talents and passions.

**Project scope:** Outdoor Patio fencing and roofing, new cement footing

**18. The Congregation Detroit**

**Estimated Construction Award:** \$25,000

**Legal Business Name:** The Congregation Detroit, LLC

Woman-owned, Resident owned business.

Total Project Cost: \$50,000

**Owners:** Elizabeth Murdoch

**Location:** 9321 Rosa Parks Blvd., Detroit, MI 48206

**Description:** The Congregation is a cafe and bar in a former church just outside the Boston Edison and Virginia Park neighborhoods.

**Project scope:** Outdoor patio repairs, clean and stain decking, 2<sup>nd</sup> Deck platform stage with new roof, electrical to the deck, fire pit, and lawn resurface.

**19. Wheelhouse Detroit**

**Estimated Construction Award:** \$2,500

**Legal Business Name:** Wheelhouse Detroit LLC

Woman-owned, Resident owned business.

Total Project Cost: \$5,000

**Owners:** Kelli Kavanaugh

**Location:** 1340 Atwater., Detroit, MI 48207

**Description:** Wheelhouse Detroit is a woman- and Detroiter-owned small business operational since 2008. In the heart of the recession, a small bicycle shop on the Riverwalk opened to offer bike rentals and provide service to Detroiters that biked.

**Project scope:** Flooring painted, exterior service sign, outdoor floor graphic, awning and printer.



**MOTORCITYMATCH**

DETROIT'S BUSINESS CHALLENGE

**MOTOR  
CITY  
MATCH  
ROUND 22  
AWARDS**



# MOTOR CITY MATCH: OVERALL IMPACT

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**148** OPEN BUSINESSES

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**79**  
under construction

**\$12.9M**  
grants awarded

**\$68M**  
additional investment

# MOTOR CITY MATCH: OVERALL IMPACT



BUSINESSES AWARDED SINCE 2016: 1,697

81%

MINORITY-OWNED  
BUSINESSES

70%

WOMEN-OWNED  
BUSINESSES

66%

OWNED BY  
DETROITERS

# ROUND 22 MOTOR CITY MATCH AWARDEES

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37 TOTAL GRANTS

18 NEW BUSINESSES  
19 EXISTING BUSINESSES

\$1.5 MILLION IN GRANTS

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8 DESIGN AWARDEES

15 DEVELOP AWARDEES

25 PLAN AWARDEES

# ROUND 22 MOTOR CITY MATCH AWARDEES

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18 CASH  
GRANTS

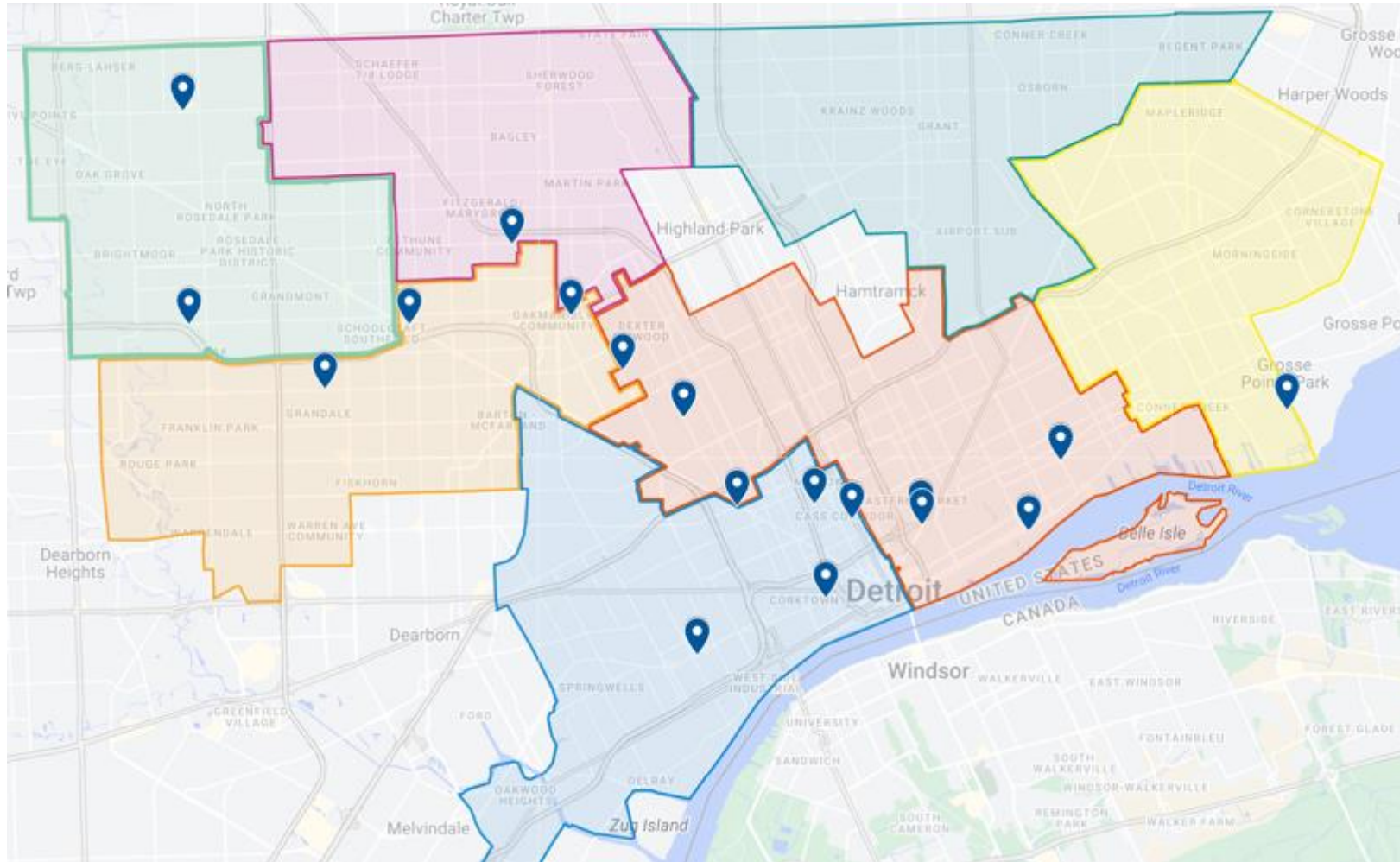
\$1,020,000  
AWARDED

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\$9M ADDITIONAL  
INVESTMENT

17 NEIGHBORHOODS

# ROUND 22 MOTOR CITY MATCH CASH AWARDEES



## 18 CASH GRANTS

- \$1,020,000 total in funding
- \$9 million in additional investment
- New businesses in 6 council districts
- New businesses in 17 neighborhoods

# ROUND 22 MOTOR CITY MATCH CASH AWARDEES

**ALPINO**  
DETROIT



## 1. Alpino \$35,000 Grant

**Owner:** David Richter

**Legal Business Name:** Alpino Restaurant Operations, LLC  
Detroit resident-owned Business

**Address:** 1426 Bagley Street

**Neighborhood:** Corktown

**District:** 6

**Description:** Alpino's inspiration is rooted in regional food and wine of the Alps. In 2019 after 20 years in the NYC restaurant scene, owner David Richter returned to his hometown of Detroit to focus on Alpino. An industry veteran, Richter is focused on hiring Detroit residents and bringing a diverse group of local talent together to cultivate a communal atmosphere centered around high-quality food made simple..

**New business**

**Total Project Cost:** \$687,070

**Equity:** \$627,803

**Loans & Other Funding:** \$24,267



# ROUND 22 MOTOR CITY MATCH CASH AWARDEES

## 2. Cold Truth Freezery

**\$35,000**

**Owner:** Timothy Mahoney

**Legal Business Name:** Cold Truth Freezery LLC

Detroit-resident

**Address:** 1429 Gratiot

**Neighborhood:** Eastern Market

**District:** 5

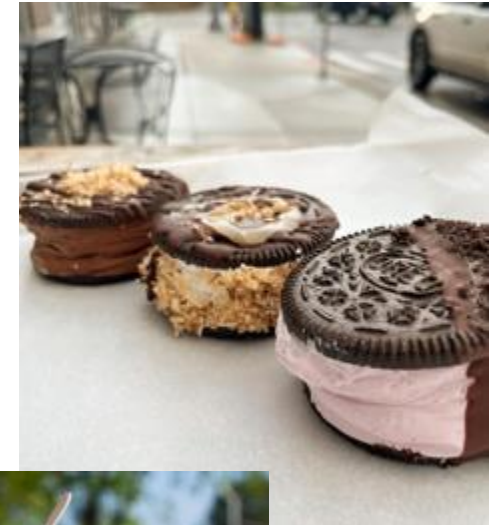
**Description:** Cold Truth Soft Serve makes non-dairy ice cream from scratch and flavored with real food. Currently operating a Midtown storefront that serves cups, cones, ice cream sandwiches and bars directly to customers, this new venture will allow the company to expand its [production and wholesale business with Cold Truth Freezery, a production space/test kitchen in the historic Eastern Market district.

**Additional location to an existing business**

**Total Project Cost:** \$176,771

**Equity:** \$99,000

**Loans & Other Funding:** \$42,771



# ROUND 22 MOTOR CITY MATCH CASH AWARDEES

BARKSIDE



## 3. Barkside \$45,000

**Owner:** David Oh

**Legal Business Name:** Barkside Detroit LLC  
Detroit-resident, Minority-owned

**Address:** 7960 Kercheval Avenue

**Neighborhood:** West Village

**District:** 5

**Description:** Barkside is a special place for dogs and their humans to enjoy local beers, wine, and cocktails in the company of others. Our fenced in and monitored green space allows dogs to play and socialize safely with other dogs while their humans connect with friends and the Detroit community of dog lovers. We offer day passes for the casual visitor as well as monthly and annual memberships for those who make Barkside part of their regular routine!

**New business**

**Total Project Cost:** \$1,478,000

**Equity:** \$330,000

**Loans & Other Funding:** \$1,103,000

# ROUND 22 MOTOR CITY MATCH CASH AWARDEES

## 4. Jessie Feliz Learning Center \$50,000

**Owner:** Jessica Feliz

**Legal Business Name:** Jessie Feliz, LLC

Detroit-resident, Woman-owned, Black-owned Business

**Address:** 20441 Schoolcraft Rd.

**Neighborhood:** Brightmoor

**District:** 1

**Description:** Jessie Feliz, LLC provides culturally-responsive, mastery-based programming for Spanish language learners; innovative professional development for educators; and Spanish edutainment for individuals and for educational organizations. Their strategy includes leading a movement to promote Spanish S.W.A.G.™ (Speak like a native, Woke, Accents Matter, Grammar Check). Since 2019, Jessie has provided educational programming to over 400 students and in Fall 2023, the Jessie Feliz Learning Center will open in Brightmoor.

**Existing business opening its first brick & mortar**

**Total Project Cost:** \$185,000

**Equity:** \$40,000

**Loans & Other Funding:** \$95,000



# ROUND 22 MOTOR CITY MATCH CASH AWARDEES



## 5. KIN \$50,000

**Owner:** Rohani Foulkes

**Legal Business Name:** KIN DETROIT L.L.C.

Detroit-resident, Minority-owned, Woman-owned Business

**Address:** 4219 3rd Ave

**Neighborhood:** Mexicantown

**District:** 6

**Description:** Kin is a contemporary bar, garden and event space located on 3rd Street in the heart of Midtown, Detroit. Kin offers quality drinks and bar bites in comfortable surrounds with an exceptional outdoor garden space. Like sister business Folk, Kin is a family business based on community, sustainability, and a commitment to positive change. Kin is committed to providing livable wages and contributes giveback funds throughout the year to mutually aligned community organizations to help create a more ethical, sustainable industry - for all.

**Additional location to an existing business**

**Total Project Cost:** \$320,478

**Equity:** \$35,000

**Loans & Other Funding:** \$235,478

# ROUND 22 MOTOR CITY MATCH CASH AWARDEES

## 6. Vesper Books & Wine \$50,000

**Owner:** Symantha Duggan

**Legal Business Name:** Vesper Service LLC

Woman-owned Business

**Address:** 5001 Grand River Ave

**Neighborhood:** Core City

**District:** 6

**Description:** Vesper Books and Wine is bookstore, wine bar, and bottle shop proudly located in Core City, Detroit. Vesper aims to create a third place, or a sacred space between work and home where members of our community can gather over curated selections of wine, snacks, books, and home goods orbiting hospitality and ritual in a design-focused safe space.

**Existing business opening its first brick & mortar**

**Total Project Cost:** \$360,460

**Equity:** \$75,000

**Loans & Other Funding:** \$235,460



# ROUND 22 MOTOR CITY MATCH CASH AWARDEES



## 7. The New Esquire and Delicatessen \$50,000

**Owner:** Raymond Canty and Shonda Friday

**Legal Business Name:** The New Esquire & Delicatessen LLC  
Detroit-resident, Woman-owned, Black-owned Business

**Address:** 10324 Dexter Avenue

**Neighborhood:** Dexter-Linwood

**District:** 7

**Description:** The New Esquire and Delicatessen will specialize in corned beef sandwiches at a reasonable price. The carryout restaurant will offer classic deli sides and soft drinks in a neighborhood in need of additional food options. The New Esquire is part of a larger mixed use project on Dexter and will be adjacent to owner Raymond Canty's existing business Dexter Hardware and Motor City Match winner DPI Plumbing.

**New business**

**Total Project Cost:** \$350,000

**Equity:** \$35,000

**Loans & Other Funding:** \$265,000

# ROUND 22 MOTOR CITY MATCH CASH AWARDEES

## 8. Samaritan Café West \$55,000

**Owner:** Theresa Sparks

**Legal Business Name:** Samaritan Cafe' II, Inc.

Detroit-resident, Woman-owned, Black-owned Business

**Address:** 8359 Linwood

**Neighborhood:** Wildemere Park

**District:** 5

**Description:**

In 2022, Samaritan Café purchased its first commercial property located in the Linwood Community to house its second location. The original Samaritan Café will continue to operate in the Samaritan Center. The Linwood location will renovate a currently vacant space and transform it into a profitable restaurant and training site focused on providing delicious meals and jobs for the community.

**Additional location to an existing business**

**Total Project Cost:** \$175,500

**Equity:** \$49,600

**Loans & Other Funding:** \$70,900



Cooking From The Heart!



# ROUND 22 MOTOR CITY MATCH CASH AWARDEES



## 9. CRED Cafe' \$60,000

**Owner:** Sylvia Crawford

**Legal Business Name:** Streetcredit Coworking and Events L.L.C. DBA CRED Cafe'  
Detroit-resident, Woman-owned, Black-owned Business

**Address:** 6340 E. Jefferson Ave.

**Neighborhood:** Rivertown

**District:** 5

**Description:** CRED Cafe' is a neighborhood coffee bar, with hidden cocktail lounge and speakeasy in Detroit's East Rivertown district. CRED Cafe' is a stone's throw from Detroit's 3X award-winning Riverwalk and Detroit's International River where prohibition era coffee houses were widely used by rum runners to smuggle their illegal goods from Canada to Detroit. CRED Cafe' serves up a refreshing lineup of hearty sandwiches, soups, appetizers and signature to-go foods paired with spiked and virgin coffees, teas, juices and specially-crafted mixers created by some of Detroit's finest culinary and beverage artisans.

**New business**

**Total Project Cost:** \$776,096

**Equity:** \$384,348

**Loans & Other Funding:** \$331,748



# ROUND 22 MOTOR CITY MATCH CASH AWARDEES

## 10. Crumbs Cookie Station \$60,000

**Owner:** Jameela Simpson

**Legal Business Name:** Crumbs Cookie Station LLC  
Detroit-resident, Woman-owned, Black-owned Business

**Address:** 500 Manistique, Suite 102

**Neighborhood:** Jefferson Chalmers

**District:** 4

**Description:** Jameela Simpson started Crumbs Cookie Station as a side hustle to make extra money. However, in 2018 she made her side Hustle a business. Crumbs Cookie Station is a baked goods company that produces a variety of gourmet cookies. Currently, Crumbs cookies are sold at Meijer Rivertown Market in Detroit and Woodward Corner Market in Royal Oak. This flagship brick and mortar location in the Jefferson/ Chalmers neighborhood will be adjacent to Motor City Match winner Neighborhood Grocery and plan to hire employees from low- income communities in Detroit.

**Existing business opening its first brick & mortar**

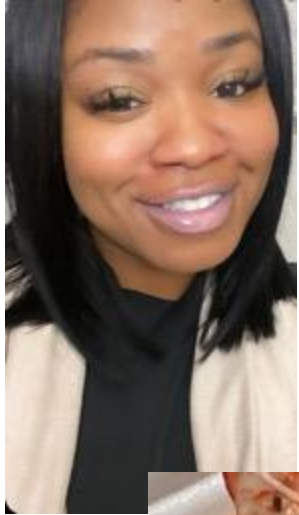
**Total Project Cost:** \$208,060

**Equity:** \$70,000

**Loans & Other Funding:** \$141,060



# ROUND 22 MOTOR CITY MATCH CASH AWARDEES



## 11. Phorks Grill \$60,000

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**Owner:** Courtney Moore

**Legal Business Name:** Phorks L.L.C.

Detroit-resident, Woman-owned, Black-owned Business

**Address:** 20430 w 7 Mile rd

**Neighborhood:** Evergreen Lahser 7/8

**District:** 1

**Description:** Phorks Grill is a restaurant and crab shelling company which was established in February 2018. Phorks stands out because its shelled snow crab is a way for people to enjoy snow crab with out the hassle; shipping crab nationwide so everyone is able to enjoy the phorks experience, Phorks has become a nationwide hit and is growing daily.

**Existing business opening its first brick & mortar**

**Total Project Cost:** \$186,000

**Equity:** \$75,000

**Loans & Other Funding:** \$51,000

# ROUND 22 MOTOR CITY MATCH CASH AWARDEES

## 12. SIPP Smoothie & Juice Bar \$60,000

**Owner:** Talia Thomas

**Legal Business Name:** SIPP Enterprises L.L.C.

Woman-owned, Black-owned Business

**Address:** 3439 Woodward

**Neighborhood:** Midtown

**District:** 5

**Description:** Sipp smoothie and juice bar is excited to open it's first location in Detroit in the Woodward West. Sipp will sell wraps, salads, raw juices and smoothies. Owner Talia Thomas's mission is to always provide fresh, natural and honest ingredients. Sipp's goal is to provide Detroiters with delicious food that they can feel good about eating and something fresh to SIPP on!

**Additional location to an existing business**

**Total Project Cost:** \$120,000

**Equity:** \$25,000

**Loans & Other Funding:** \$35,000



# ROUND 22 MOTOR CITY MATCH CASH AWARDEES



## 13. Aroma Cigar Bar & Lounge \$65,000

**Owner:** Charles Nolen

**Legal Business Name:** Cutters Eastern Market Bar & Grill, LLC dba Aroma Cigar Bar & Lounge

Black-owned Business

**Address:** 1489 Winder

**Neighborhood:** Eastern Market

**District:** 5

**Description:** Aroma Cigar Bar & Lounge is an upscale cigar bar, that offers premium cigars and sprits, along with a wide selection of champagnes and wines. Owner Chuck Nolan draws on years of experience as the operator of Cutter's Bar & Grill to create a new venture that will add to the already rich and diverse mix of businesses in Eastern Market.

**New business**

**Total Project Cost:** \$1,690,000

**Equity:** 265000

**Loans & Other Funding:** \$1,360,000

# ROUND 22 MOTOR CITY MATCH CASH AWARDEES

## 14. Detroit Edge Management \$65,000

**Owner:** Sheneelia Logan

**Legal Business Name:** Detroit Edge Management LLC

Black-owned Business

**Address:** 13850 Grand River

**Neighborhood:** Grand River I-96

**District:** 7

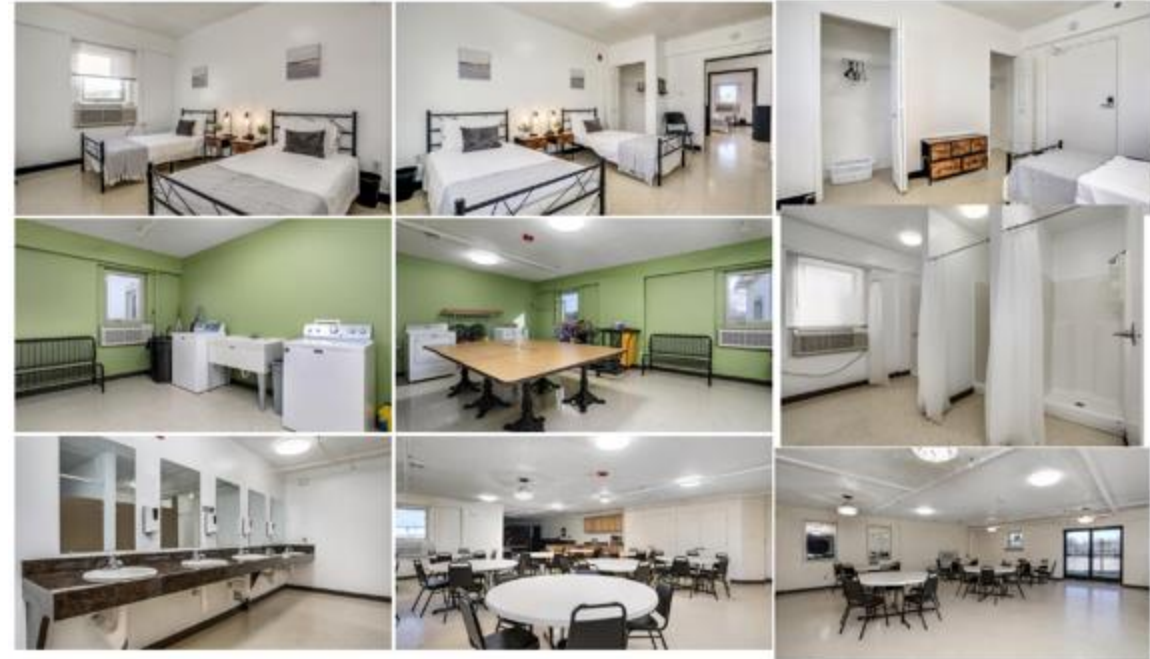
**Description:** Detroit Edge Management will operate a modern and unique assisted and transitioning living facility designed to help mentally and physically disabled individuals, along with those experiencing homelessness in the City of Detroit. The space on Grand River will provide a refuge for young adults in need and a safe place to find shelter and stability during crisis.

**New business**

**Total Project Cost:** \$246,414

**Equity:** \$111,900

**Loans & Other Funding:** \$69,514



**D** | **DETROIT  
EDGE  
MANAGEMENT**

# ROUND 22 MOTOR CITY MATCH CASH AWARDEES



## 15. The Garden Bug \$65,000

**Owner:** Tina Castleberry

**Legal Business Name:** The Garden Bug LLC

Black-owned Business

**Address:** 4225 W Davison

**Neighborhood:** Russell Woods

**District:** 7

**Description:** The Garden Bug was established in 2014 as the first Black, female-owned and operated garden center in the city of Detroit at its first location on Grand River. Owner Tina Castleberry was born and raised in Highland Park and raised two children in Detroit and recognized the high demand for more home and garden services. This second location on West Davison will allow the Garden Bug to continue its purpose of beautifying Detroit neighborhoods and eliminating food deserts by providing a variety of flowers and vegetable plants

**Additional location to an existing business**

**Total Project Cost:** \$180,000

**Equity:** \$110,000

**Loans & Other Funding:** \$5,000

# ROUND 22 MOTOR CITY MATCH CASH AWARDEES

## 16. Black Rose Gallery

**\$70,000**

**Owner:** Carol and Ezekiel Evans

**Legal Business Name:** Black Rose Gallery Inc.

Detroit-resident, Woman-owned, Black-owned Business

**Address:** 16134 Plymouth Rd

**Neighborhood:** Plymouth I-96

**District:** 7

**Description:** At Black Rose Gallery, owners Ezekiel and Carol Evans provide a space for the community to unite and appreciate art. They support and promote the success of artists while creating an inclusive and welcoming environment for everyone to enjoy painting, photography, and sculpting. Black Rose will sell art supplies to help neighborhood artists reach their full potential without traveling far. This building can also convert into an event space, making it a versatile and multi-functional unit.

**New business**

**Total Project Cost:** \$230,000

**Equity:** \$40,000

**Loans & Other Funding:** \$120,000



# ROUND 22 MOTOR CITY MATCH CASH AWARDEES



## 17. Motor City House of Stone \$70,000

**Owner:** Dushaun & Alice Howard

**Legal Business Name:** Motor City House of Stone LLC  
Detroit-resident, Woman-owned, Black-owned Business

**Address:** 8311 Fenkell St

**Neighborhood:** Chalfonte

**District:** 2

**Description:** Motor City House of Stone (MCHOS) is a Detroit-based stone slab distributor that specializes in high-quality natural and engineered stone slabs from around the world. The company offers a wide range of premium surfaces including, marble, granite, quartz, and other finishes, in various colors catering to the needs of developers, businesses, and homeowners. MCHOS aims to bridge the gap in the lack of diverse stone suppliers supporting the increasing residential and commercial construction activities within the city limits. This provides an opportunity for the first Black-owned company in Southeast Michigan to thrive.

**New business**

**Total Project Cost:** \$775,000

**Equity:** \$80,000

**Loans & Other Funding:** \$625,000



# ROUND 22 MOTOR CITY MATCH CASH AWARDEES

## 18. Nepantla Cafe

**\$75,000**

**Owner:** Rocky Coronado

**Legal Business Name:** Nepantla Food Truck, LLC

Detroit-resident, Minority-owned, Woman-owned Business

**Address:** 5410 W Vernor hwy

**Neighborhood:** Central Southwest

**District:** 6

**Description:** Nepantla Café began as Rocky's Road Brew, a coffee truck started in 2017 in Mexicantown, Detroit. Healthy lifestyle changes inspired Chef Rocky Coronado to add vegan tacos and other vegan Mexican food to the menu. Now, Nepantla Café hopes to impact the community by providing affordable luxuries like air roasted coffees and farm to table foods with recipes of rich histories while provoking thoughts of farmers/workers rights, the indigenous lands we occupy, and healthy living through food, drinks and sober communities.

**Existing business opening its first brick & mortar**

**Total Project Cost:** \$893,081

**Equity:** \$321,026

**Loans & Other Funding:** \$497,055



# ROUND 22 MOTOR CITY MATCH CASH AWARDEES

## Award Re-approvals

### 19. Fork in Nigeria \$30,000

**Owner:** prej iroegbu

**Legal Business Name:** Fork In Nigeria LLC

Black-Owned Business

**Address:** 4219 woodward

**Neighborhood:** Cultural Center

**District:** 6

**Description:** Fork in Nigeria is a Food Truck/restaurant with two food trucks serving the Detroit area and Chrysler plants. Their first brick and mortar location will allow the team to continue spreading their unique take on the culinary traditions of Nigeria in Detroit. Their location along Woodward Avenue in the heart of Detroit's Cultural Center will allow Fork in Nigeria to

**Total Project Cost:** \$156,714

**Equity:** \$100,000

**Loans & Other Funding:** \$25,000

### 20. Young Faith Childcare Center \$45,000

**Owner:** Tiffany Dye

**Legal Business Name:** Young Faith Childcare Center

Woman-owned, Black-owned, & Resident-owned

**Address:** 19533 W. 7 mile

**Neighborhood:** Evergreen-Outer Drive

**District:** 1

**Description:** Young Faith Childcare has operated as a home-based business to provide high quality childcare and educational services in the City of Detroit. Each child who enters Young Faith home-based learning facility is granted a premiere educational experience for the most crucial point in their formative years. Owner Tiffany Dye is focused on providing high-quality infant to PreK educational services to children of low-income and working-class families. Tiffany and her family have purchased their building in 2020 and have invested a significant amount of time and capitol into rehabbing the center's first location. Motor City Match will help Young Faith Childcare complete their build-out and purchase furniture, fixtures, and equipment.

**Home-based business opening in its first permanent location**

**Total Project Cost:** \$255,000

**Equity:** \$55,000

**Loan:** \$155,000

# ROUND 22 MOTOR CITY MATCH CASH AWARDEES

## Award Re-approvals

### 21. Korner Market

**\$45,000**

**Owner:** Brinda Devine

**Legal Business Name:** P8 Real Estate Solutions dba Kornr Market  
Woman-owned & Black-owned business

**Address:** 6224 16th Street

**Neighborhood:** Northwest Goldberg

**District:** 5

**Description:** The vision of owner Brinda Devine is to develop and operate a much needed neighborhood marketplace within the historic Northwest Goldberg neighborhood. Kornr Store will offer "life essentials" - coffee, healthy food and drink options, home and personal goods. In addition, the Kornr Store will activate its outer courtyard to support small community events, provide green space, and offer outdoor wifi. Neighborhood residents and community organizations have expressed their support of the project and are excited to welcome new amenities to the area. Motor City Match will help fund the build out of the marketplace, in collaboration with local lenders funding two residential units in the upper floors of the building.

**New business opening in a new location**

**Total Project Cost:** \$397,395

**Equity:** \$48,000

**Loan:** \$305,000

### 22. Cure Nailhouse

**\$60,000**

**Owner:** Cyndia Robinson

**Legal Business Name:** Cure Nailhouse L3C  
Woman-owned, Black-owned, & Resident-owned

**Address:** 65 Garfield

**Neighborhood:** Midtown

**District:** 6

**Description:** Cure Nailhouse is a social enterprise located in midtown Detroit, that exists to empower the community through the arts, workforce development, and training. Through Nail Craft, a workforce development cosmetology program, Cure will foster economic mobility by dismantling barriers surrounding access to skill-trades opportunities within the beauty industry. Owner Cyndia Robinson is committed to celebrating and uplifting talented nail artists by providing a space for them to thrive and showcase their art, all while introducing an elevated nail experience to the community.

**New business opening in a new location**

**Total Project Cost:** \$625,000

**Equity:** \$65,000

**Loan:** \$500,000

# ROUND 22 MOTOR CITY MATCH AWARDEES

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19 RESTORE  
GRANTS

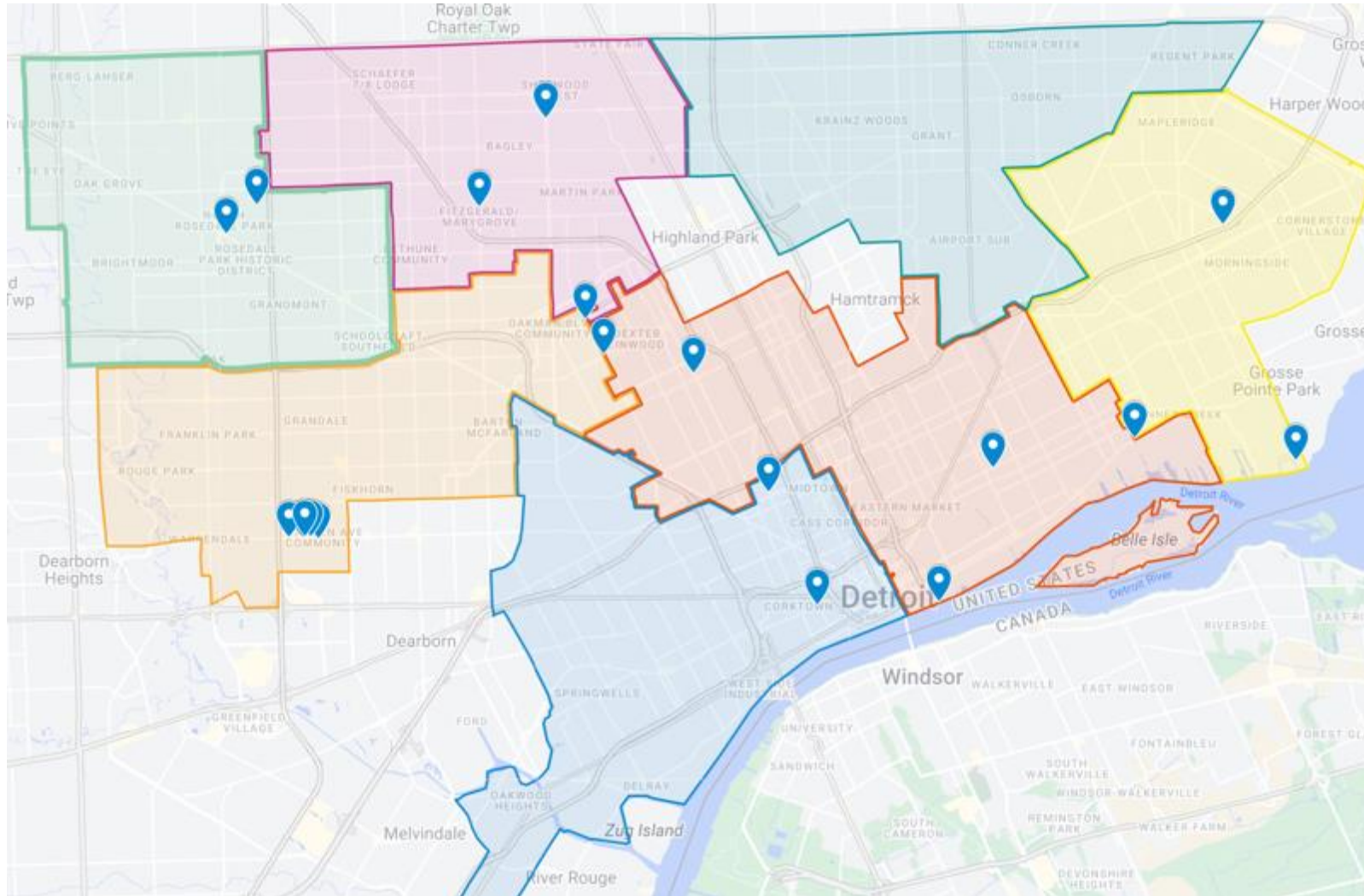
\$442,300  
AWARDED

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\$730,193 ADDITIONAL  
INVESTMENT

12 NEIGHBORHOODS

# ROUND 22 MOTOR CITY MATCH CASH AWARDEES



## 19 RESTORE GRANTS

- \$442,300 total in funding
- \$730,193 in additional investment
- Businesses in 6 council districts
- Businesses in 12 neighborhoods

# ROUND 22 MOTOR CITY MATCH RESTORE AWARDEES

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## 1. A.M Fish & Chicken

**Estimated Construction Award:** \$25,000

**Legal Business Name:** A.M Fish & Chicken Market LLC

Minority-owned

Total Project Cost: \$55000

**Owners:** Mohammad Diarbakarli

**Location:** 16645 W. Warren Detroit, Mi 48228

**Description:** AM Fish N Chicken is a well-established, family-owned, restaurant that serves fresh fish, chicken, and sides daily. The restaurant is neighborhood staple and employer many local residents.

**Project scope:** Rehabbing the exterior of the building with a new façade.

## 2. Accent Upholstering

**Estimated Construction Award:** \$25,000

**Legal Business Name:** Accent Upholstering LLC

Black-owned, Resident owned Business

Total Project Cost: \$176,023

**Owners:** Joseph Altman

**Location:** 15633 Harper Ave Detroit, MI 48224

**Description:** Accent Upholstering LLC is a full-service upholstery shop in Detroit at 15633 Harper Avenue, Detroit, Michigan, 48224. Our value is to provide high-quality upholstery services for the Detroit and Southern Metro Detroit communities. Accent Upholstering LLC provides upholstery services in commercial and residential areas, restaurant areas, institutional areas, plasma centers, religious areas such as churches and fellowship halls, and marine and automotive areas.

**Project scope:** exterior and interior remodel security system, signage, doors, paint

# ROUND 22 MOTOR CITY MATCH RESTORE AWARDEES

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## 3. Bikes & Coffee

**Estimated Construction Award:** \$25,000

**Legal Business Name:** WB&C LLC dba Bikes & Coffee  
Woodbridge

Total Project Cost: \$135,000

**Owners:** Benjamin Kehoe

**Location:** 1521 Putnam, Detroit, MI 48208

**Description:** Bikes and Coffee is a bicycle cafe offering full bicycle service and easy grab-and-go food and drinks. B&C is a community space focusing their programming on live music, local artists, and the Detroit cycling scene. B&C is located in Woodbridge, directly west of Wayne states Sports facilities.

**Project scope:** Front Patio, Back Patio, indoor seating, and tap system.

## 4. City Hardware Glass & Screen Repair

**Estimated Construction Award:** \$25,000

**Legal Business Name:** City Hardware Glass & Screen  
Repair LLC

Minority-owned

Total Project Cost: \$55,000

**Owners:** Mohammed Pervez

**Location:** 16325 W. Warren Ave, Detroit, MI 48228

**Description:** City Hardware serves the neighborhood by repairing windows, screens, and offering home repair supplies of all types. In addition, they offer a variety of different services to help the neighbors keep their homes beautiful.

**Project scope:** new façade as well as security measures and signage

# ROUND 22 MOTOR CITY MATCH RESTORE AWARDEES

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## 5. Coriander Kitchen and Farm

**Estimated Construction Award:** \$25,000

**Legal Business Name:** Coriander LLC

Woman-owned, Resident owned business.

Total Project Cost: \$45,000

**Owners:** Alison Heeres

**Location:** 14601 Riverside Blvd., Detroit, MI 48215

**Description:** Coriander Kitchen and Farm has worked to restore the vacant Fisherman's Marina to be a vibrant location for friends, family, and neighbors to meet. We are proud of the creative, welcoming, and uniquely Detroit space we have brought to life.

**Project scope:** Outdoor patio and seating and heating sources for year-round usage.

## 6. Dexter Check Cashing

**Estimated Construction Award:** \$25,000

**Legal Business Name:** RCJUNO, Inc DBA Dexter Check Cashing

Minority-owned

Total Project Cost: \$55,000

**Owners:** Clint Shabo

**Location:** 13237 Dexter Ave., Detroit, MI 48228

**Description:** Dexter Check Cashing has served the community for over 30 years. The shops sells various items the neighborhood needs, from clothing, hats, and accessories to housewares.

**Project scope:** Rehabbing the exterior of the building with a new façade.



# ROUND 22 MOTOR CITY MATCH RESTORE AWARDEES

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## 7. Fairline Foods Centers INC.

**Estimated Construction Award:** \$25,000

**Legal Business Name:** B.H.P., Inc. dba Fairline Food Center  
Minority-owned

Total Project Cost: \$50,550

**Owners:** Samir Pattah

**Location:** 16520 W. Warren Ave., Detroit, MI 48228

**Description:** Fairline Foods Center is a legacy supermarket that has been serving the Warrendale Community for over 35 years. Fairlane offers a wide-variety of groceries to meet the diverse needs of the community.

**Project scope:** new parking lot with walking path and landscaping upgrades.

## 8. Folk

**Estimated Construction Award:** \$15,000

**Legal Business Name:** The Farmer's Hand LLC dba Folk  
Minority, Woman-owned, Resident owned business.  
Total Project Cost: \$30,000

**Owners:** Rohani Foulkes

**Location:** 1701 Trumbull. Suite B, Detroit, MI 48209

**Description:** Folk is a full-service restaurants, coffee shop, and bar focused on sustainable sourcing and high-quality healthy ingredients.

**Project scope:** Patio upgrades, including planter dividers to establish safety barriers and beautify the facade facing Trumbull Avenue

# ROUND 22 MOTOR CITY MATCH RESTORE AWARDEES

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## 9. Gates Legacy Holdings

**Estimated Construction Award:** \$25,000

**Legal Business Name:** Gates Legacy Holdings L.L.C.  
Black-owned, Resident owned Business

Total Project Cost: \$60,000

**Owners:** Timothy Gates

**Location:** 19236 Grand River Detroit, Mi. 48223

**Description:** Gates Legacy Holdings is a multifunctional space that operates as a hair salon and medical office space.

**Project scope:** exterior and interior remodel security system, doors, paint, and roof

## 11. Mac Galleries

**Estimated Construction Award:** \$25,000

**Legal Business Name:** Mac Galleries, LLC  
Black-owned, Resident owned Business

Total Project Cost: \$55,260

**Owners:** James McKissic

**Location:** 18943 Livernois Detroit, Mi. 48221

**Description:** Art gallery and custom framing company located on the Livernois Avenue of Fashion.

**Project scope:** exterior signage and lighting

# ROUND 22 MOTOR CITY MATCH RESTORE AWARDEES

## 10. In Harmony Café Sweets and More \$25,000



**Legal Business Name:** In Harmony Café Sweets & More LLC  
Black-owned, woman-owned, Resident owned Business  
Total Project Cost: \$55,000

**Owners:** Keyona Barnes

**Location:** 12041 Dexter Ave Detroit, Mi. 48206

**Description:** The café provides family-friendly entertainment, delicious food, coffee, and a space for other local pop-up shops.

**Project scope:** exterior façade repair, doors, security systems, tuckpointing.

# ROUND 22 MOTOR CITY MATCH RESTORE AWARDEES

## 12. Mr. Me Appliances \$25,000

**Legal Business Name:** Mr Me Appliances LLC

Minority-owned

Total Project Cost: \$60,000

**Owners:** Hussein Ghoul

**Location:** 16826 W Warren Ave., Detroit, Mi 48228

**Description:** Sell new & used appliances of all brands. Has been open since 2014.

**Project scope:** new façade, signage, door, and window



# ROUND 22 MOTOR CITY MATCH RESTORE AWARDEES

## 13. Stricklen's Tax Service

**Estimated Construction Award:** \$25,000

**Legal Business Name:** Nantambu Tax & Financial Services LLC DBA Stricklen's Tax Service  
Black-owned, Woman-owned Business

Total Project Cost: \$51300

**Owners:** Oladunni Nantambu

**Location:** 16247 Wyoming Detroit, MI 48221

**Description:** Stricklen's Tax Service has served the community for roughly 40 years and was initially established as a local tax service to provide affordable tax services to family, friends, and co-workers. They currently offer tax preparation and bookkeeping for individuals and small businesses throughout the metro Detroit area and several other states nationwide at our office and virtually.

**Project scope:** exterior and interior remodel security system, tuckpointing, doors and paint

## 15. CultureDET

**Estimated Construction Award:** \$24,800

**Legal Business Name:** R.E.A.L Empire LLC DBA Culture DET

Black-owned, Resident owned Business

Total Project Cost: \$49,800.00

**Owners:** Juanzel Smith

**Location:** 18943 Livernois Detroit, Mi. 48221

**Description:** CultureDET is the premiere sneaker & streetwear clothing store in Michigan. We provide highly sought-after items not available anywhere else. We are located on the historic Avenue of Fashion in Detroit. We have broken into several times in the last 3 to 4 months.

**Project scope:** exterior security measures like drawdown doors in front and back lighting cameras

# ROUND 22 MOTOR CITY MATCH RESTORE AWARDEES

## 14. Nour & Zee \$25,000

**Legal Business Name:** Nour & Zee Inc.

Minority-owned

Total Project Cost: \$68,000

**Owners:** Raafat Mroueh

**Location:** 17032 Warren Ave., Detroit, Mi 48228

**Description:** Family Bakery is the oldest Mediterranean bakery on W. Warren and takes pride in its legacy of serving the local community.

**Project scope:** parking lot repairs and new catch basin and concrete slab for trash area



# ROUND 22 MOTOR CITY MATCH RESTORE AWARDEES

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## 16. Royal Car Center

**Estimated Construction Award:** \$25,000

**Legal Business Name:** Royal Car Center, Inc.

Minority-owned

Total Project Cost: \$57,000

**Owners:** Hatem Atoui

**Location:** 16630 W Warren Ave., Detroit, MI 48228

**Description:** Royal Car Center has served the community for over 30 years selling new and used vehicles.

**Project scope:** new façade, signage, door, and window

## 17. Spot Lite

**Estimated Construction Award:** \$25,000

**Legal Business Name:** Spot Lite LLC

Minority, Woman-owned business.

Total Project Cost: \$78,019

**Owners:** Roula David

**Location:** 2905 Beaufait St, Detroit, MI 48207

**Description:** Spot Lite Detroit has created a proper community space for the neighborhood, hosting regular events and fundraisers and partnering with local organizations to support important causes in the community. It has become a hub for creative and artistic expression, with patrons from all walks of life coming together to share their talents and passions.

**Project scope:** Outdoor Patio fencing and roofing, new cement footing

# ROUND 22 MOTOR CITY MATCH RESTORE AWARDEES

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# ROUND 22 MOTOR CITY MATCH RESTORE AWARDEES

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## 18. The Congregation Detroit

**Estimated Construction Award:** \$25,000

**Legal Business Name:** The Congregation Detroit, LLC

Woman-owned, Resident owned business.

Total Project Cost: \$50,000

**Owners:** Elizabeth Murdoch

**Location:** 9321 Rosa Parks Blvd., Detroit, MI 48206

**Description:** The Congregation is a cafe and bar in a former church just outside the Boston Edison and Virginia Park neighborhoods.

**Project scope:** Outdoor patio repairs, clean and stain decking, 2<sup>nd</sup> Deck platform stage with new roof, electrical to the deck, fire pit, and lawn resurface.

## 19. Wheelhouse Detroit

**Estimated Construction Award:** \$2,500

**Legal Business Name:** Wheelhouse Detroit LLC  
Woman-owned, Resident owned business.

Total Project Cost: \$5,000

**Owners:** Kelli Kavanaugh

**Location:** 1340 Atwater., Detroit, MI 48207

**Description:** Wheelhouse Detroit is a woman- and Detroiter-owned small business operational since 2008. In the heart of the recession, a small bicycle shop on the Riverwalk opened to offer bike rentals and provide service to Detroiters that biked.

**Project scope:** Flooring painted, exterior service sign, outdoor floor graphic, awning and printer.



**CODE EDC 23-04-95-12**

**AUTHORIZATION TO ENTER INTO SUB-RECIPIENT AGREEMENT FOR CLOSE OUT OF MAYOR DENNIS ARCHER GREENWAY PROJECT**

**WHEREAS**, the City of Detroit (the “City”) engaged The Economic Development Corporation of the City of Detroit (the “EDC”) to complete the construction of Phases 1 and 2 of the Mayor Dennis W. Archer Greenway (formerly Jos Campau Greenway) (the “Project”), most recently pursuant to a sub-recipient agreement which expired on March 31, 2023 (the “Prior Contract”); and

**WHEREAS**, the Project was completed in June, 2022; and

**WHEREAS**, the EDC is owed \$101,817.86 for services rendered under the Prior Contract; and

**WHEREAS**, the City proposes to enter into a new sub-recipient agreement (the “Contract”) with the EDC in the amount of \$101,817.86 for the sole purpose of providing the final payment for services rendered under the Prior Contract;

**WHEREAS**, EDC staff requests that the Board authorize the execution of the Contract; and

**WHEREAS**, the EDC Board has reviewed the matter and believes that the execution of the Contract is in the best interests of the promotion of economic development in the City of Detroit and is otherwise consistent with the EDC’s statutorily mandated purposes.

**NOW, THEREFORE, BE IT RESOLVED**, that the EDC Board of Directors of hereby authorizes the execution of the Contract.

**BE IT FURTHER RESOLVED**, that any two Officers, or any one of the Officers and any one of the Authorized Agents or any two of the EDC’s Authorized Agents, shall hereafter have the authority to negotiate and execute the Contract and any and all other agreements, documents, contracts, or other papers necessary or to take any actions necessary to implement the provisions and intent of this resolution on behalf of the EDC.

**BE IT FINALLY RESOLVED** that all of the acts and transactions of any officer or authorized agent of the EDC, in the name and on behalf of the EDC, relating to matters contemplated by the foregoing resolutions, which acts would have been approved by the foregoing resolutions except that such acts were taken prior to execution of these resolutions, are hereby in all respects confirmed, approved and ratified.

April 25, 2023